



 Nasdaq: **NXPL**

MARCH 2026

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About NextPlat

NextPlat is a global consumer products and services company providing healthcare and technology solutions through e-commerce and retail channels worldwide.

Through acquisitions, joint ventures and collaborations, it seeks to assist businesses in selling their goods online, domestically, and internationally, allowing customers and partners to optimize their e-commerce presence and revenue.

NextPlat currently operates an e-commerce communications division offering voice, data, tracking, and IoT products and services worldwide as well as pharmacy and healthcare data management services in the U.S. through its subsidiary, Progressive Care.

NASDAQ: NXPL

NextPlat is listed on the Nasdaq Capital Market exchange under the ticker NXPL (Common Stock) and NXPLW (Warrants)

26.9 Million Common Shares Outstanding

as of March 2, 2026

\$65.5 Million in Consolidated Revenues

Year Ended December 31, 2024

December 31

Fiscal Year End

\$13.9 Million in Cash

as of September 30, 2025

\$14.0 Million

Market Cap as of March 2, 2026

Our Strategy

A Focus on High-Growth Sectors:

- Initially targeting technology, healthcare & consumer wellness
- Supporting the launch of new products, brands and services with an integrated suite of proprietary software tools, enterprise platforms and partners

Leverage Global Online Storefronts:

- Serving consumers, enterprises, and governments worldwide
- Platform for rapid entry into multiple high-growth sectors & large international markets

Turn-Key Access to High-Barrier Markets:

- Comprehensive sales and distribution solutions for access to China's massive consumer marketplace via online/offline channels supported by a full array of marketing and digital promotion

Worldwide Customer Base

Diverse User Base:

- Serving businesses, governments, military, humanitarian, healthcare organizations, and individuals worldwide

Comprehensive Solutions:

- Connectivity/communication, internet access, remote asset tracking, lone worker monitoring, and SOS assistance via satellite globally
- Pharmacy fulfillment / dispensing, risk management for healthcare institutions and long-term care contract management

Future Offerings:

- Leveraging existing relationships to introduce new products and services



*Use of logos does not imply an endorsement from any customer

Growth Portfolio

NextPlat has built a diversified growth portfolio:

- Selling thousands of products and services to consumers, governments and corporations globally online and locally through our pharmacy operations
- We created a state-of-the-art system integrating e-commerce, CRM, accounting, and marketing, and have evolved our platform to support growth into new markets and sectors
- Updated suite of pharmacy and data management software for healthcare organizations and providers

Our Growth Pillars



Healthcare Services

Specialized solutions for Federally-Qualified Healthcare Centers, long-term care providers, managed services organizations, clinical practitioners



Global E-Commerce

Extensive global network of Company-owned/operated online stores and branded storefronts on leading digital marketplaces



E-Commerce Development Program

Strategic relationships anchored by Alibaba's Tmall Global enabling businesses to rapidly access the multi-billion dollar online Chinese consumer market



Expanding Our Offerings

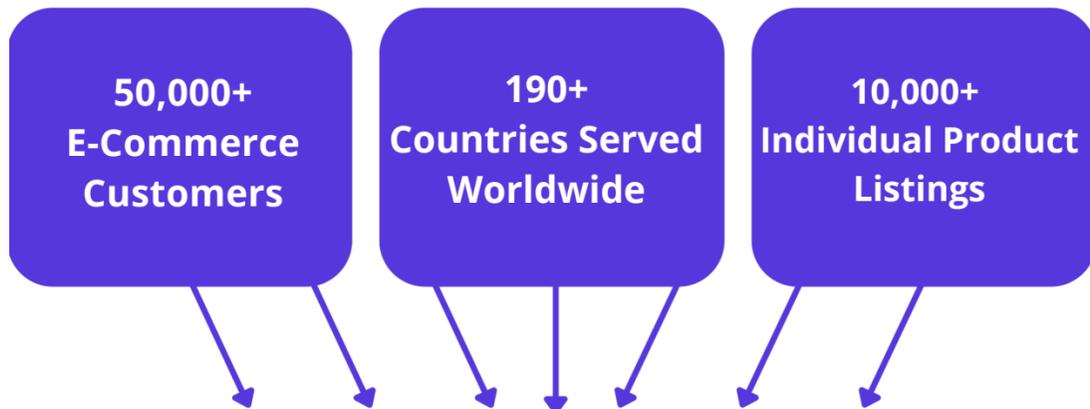
Strategic investments/acquisitions, licensing, or partnering with brands in high-growth sectors such as healthcare, consumer lifestyle and pet products

The NextPlat Business Today

Global E-Commerce

North America

UK & International



27+ e-commerce platforms and websites including



Generating revenues 24x7x365 through the sale of communications, IoT hardware and associated high-margin, recurring revenue airtime plans

E-Commerce Development

North America & China



Online/offline e-commerce



Healthcare

North America



Pharmacy Services

- Pharmacy Fulfillment/Dispensing (514,000 Rx filled in 2024)
- Risk Management for healthcare institutions
- 340B & long-term care contract management
- Enhanced data reporting for healthcare practices and organizations



**CONCIERGE
SPECIALTY
PHARMACY
SERVICES & DATA
MANAGEMENT
SOLUTIONS**



PharmcoRx Pharmacies

Personalized Healthcare Services & Technology

Providing data management and third-party administration (TPA) services for 340B Covered Entities, pharmacy analytics, and programs to manage measures such as Medication Adherence with specialized offerings for long-term care (“LTC”) customers including purchasing, repackaging and dispensing of prescription and non-prescription pharmaceutical products.

Growth Strategy:

- Build on momentum in 340B and long-term care facility contract additions
- Support improved patient outcomes through increased adherence, driving Rx volumes
- Expanding rollout of OTC benefits program supporting majority of Medicare Advantage plans





SATELLITE COMMUNICATIONS AND CONNECTIVITY SOLUTIONS

Global E-Commerce

Wireless and Satellite-based Connectivity Products & Services

GTC, OSAT and Outfitter provide solutions to fulfill the growing global demand for satellite-enabled voice, data, tracking, and IoT connectivity.

Growth Strategy:

- Drive transaction volumes while generating high-margin recurring airtime revenue
- Increased focus on large North American markets contributing to growth in airtime revenue
- Expand strategic relationships with major manufacturers including Globalstar, Iridium and Starlink and increase product portfolio

OUR MARKETS



OUR SOLUTIONS



E-Commerce Development Program

Opening the Multi-billion Dollar Chinese Online Consumer Market



- **Access to China's Consumer Market Built on top of Alibaba's Tmall Global**
 - 2nd largest online consumer market* with significant demand for imported goods
 - Rapid growth in cross-border e-commerce, especially in health/beauty, personal care, pets, and fashion, supported by China's leading platform for retail import e-commerce
- **Greatly Expanded Turn-Key Logistics, Distribution, Sales & Marketing**
 - In-country support for product sales from warehousing to fulfillment on Tmall Global and to dozens of leading online digital/social retailers through additional partnership
 - Full array of creative/marketing capabilities developed and implemented by local product experts including digital campaigns and influencer/social promotions



OPKO

**PREMIUM GRADE
SUPPLEMENTS FOR
HUMANS AND PETS**

E-Commerce Development Program: OPKO-Branded Flagship Store

Launched in China with storefront on Tmall with health and wellness products supported by online and offline marketing.

Growth Strategy:

- Initiated digital, social media/influencer promotion and experiential marketing programs
- Launching new storefronts on additional e-Commerce and digital platforms (ex: JD.com, WeChat) able to reach 1+ billion Chinese consumers
- Targeting physical distribution into major retail chains, pharmacies and grocery stores in the second half of 2025
- Recently secured agreement to expand program into Japan



Florida Sunshine



E-Commerce Development Program: Florida Sunshine Flagship Store

Full line of vitamins and supplements featuring high-absorption, **liposomal delivery technology** providing:

- Enhanced Bioavailability Rates
- Lower Dosage Requirements
- Gentle on the Stomach

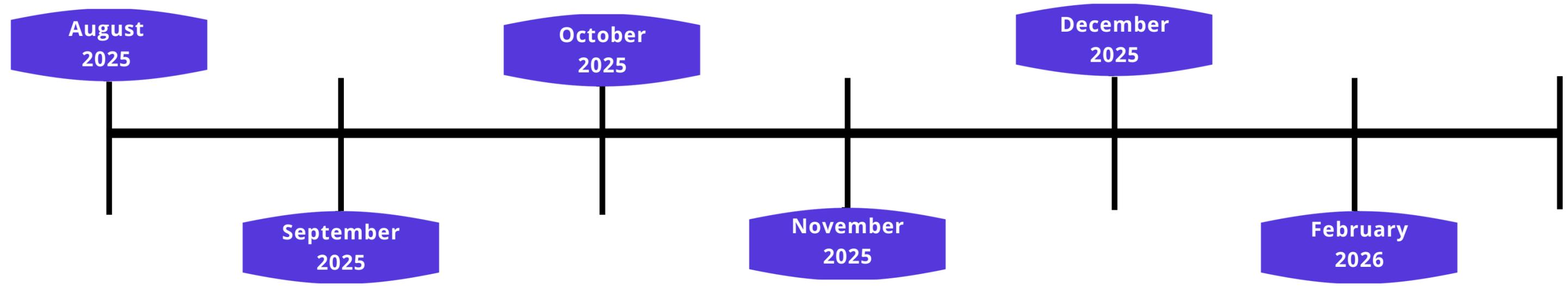
Growth Strategy:

- Initial product production complete
- Securing product registration/trademark protections
- Launched initial product sales in U.S. and Europe with plans for China via popular social media platforms Weibo, WeChat, and Xiaohongshu with a total potential audience of 1+ billion consumers following successful resolution of tariffs



Recent Developments

- NextPlat accelerates healthcare growth with new leadership & expanded sales, marketing, & technology investments.
- NextPlat reports second quarter 2025 results; Company reports \$13.2M in Q2 revenue, achieves significant reduction in operating expenses & continues cost reduction & efficiency improvements to support growth
- NextPlat granted 180-day extension by Nasdaq to regain compliance with minimum bid price requirement
- NextPlat names Amanda L. Ferrio, Vice President of Accounting & Finance, as its new Chief Financial Officer
- NextPlat Issues CEO shareholder update letter; Company secures new healthcare contracts, implements additional cost reductions & launches new AI-powered proprietary healthcare management software & consumer health products
- NextPlat's Global Telesat expands 5G & AI-powered Internet of Things (IoT) offerings through new distribution agreement with Telit Cinterion
- NextPlat expects significant sequential quarterly growth in 340B revenue in the fourth quarter of 2025 as it further expands its business development efforts



- NextPlat's ClearMetrX subsidiary to launch AI-powered ClearMetrX 4.0 software for modernized healthcare analytics & reporting
- NextPlat launches its Florida Sunshine brand of premium vitamins in Europe & North America and receives initial approval for sale in China
- NextPlat appoints Rodney Barreto as Chairman of the Board & David Phipps as CEO to lead ongoing business refocusing efforts
- NextPlat Reports Third Quarter 2025 Results; Company reports \$13.8M in Q3 revenue as refocusing & cost cutting initiatives drive improved late quarter performance with accelerated sequential improvements expected in Q4 and into 2026
- NextPlat's healthcare division awarded multi-state prescription fulfillment contract by virtual healthcare provider DevotedDOC; New contract supports medication fulfillment to initial customers in Florida and Georgia
- NextPlat's Orbital Satcom launches strategic South American e-commerce expansion into five countries on Mercado Libre
- NextPlat expects approximately \$55 million in 2025 revenue and reports strong sequential momentum with cost reductions and margin expansion expected into 2026

Financial Overview

NextPlat Corp

Condensed Consolidated Income Statement – USD (\$000) Except per Share Data

	Quarter Ended September 30, 2025	Quarter Ended September 30, 2024
Revenues, Net	\$13,752	\$15,367
Cost of Revenue	11,022	11,809
Gross Profit	2,730	3,558
Total Operating Expenses	4,719	11,557
Impairment Loss	-	3,729
Net Income (Loss)	(2,185)	(7,664)
Foreign Currency Gain (Loss)	10	(119)
Net (loss) Income Attributed to Common Stockholders	\$(2,185)	\$(4,216)
Weighted # of Common Shares Outstanding - Basic & Diluted	25,992	18,982
Diluted Earnings (Loss) Per Share	\$(0.08)	\$(0.22)

NextPlat Corp

Condensed Consolidated Balance Sheets – USD (\$000)

	Quarter Ended September 30, 2025	Fiscal Year Ended Dec. 31, 2024
Cash and Cash Equivalents	\$13,926	\$19,960
Inventory, Net	5,616	4,895
Total Current Assets	26,209	31,480
Total Assets	30,013	36,478
Total Current Liabilities	7,363	8,210
Total Long-Term Liabilities	1,104	1,470
Total Liabilities	8,467	9,680
Total Stockholder's Equity (incl. non-controlling interests)	21,546	26,798
Total Liabilities & Stockholders' Equity	\$30,013	\$36,478

Experienced Leadership

Rodney Barreto Chairman

Mr. Barreto's business career spans over 35 years including his role at the Barreto Group and as a partner of Capital City Consulting, a corporate and public affairs consulting firm recognized by policy makers as one of the top in its industry in Florida. He is the Chair of the FIFA Miami World Cup Host Committee 2026 and chaired the Super Bowl Host Committees in 2007, 2010 and 2020, helping to raise more than \$100 million dollars for the success of Miami Super Bowls. Currently, Mr. Barreto is the Vice Chairman of the Florida Council of 100, and a member of multiple philanthropic Boards.

Amanda L. Ferrio Chief Financial Officer

Ms. Ferrio has 15+ years of accounting & finance experience at both Nasdaq-listed and private companies, most recently serving as Vice President of Accounting & Finance at Progressive Care LLC where she oversaw aspects of the accounting department including financial reporting/analysis, budgeting/forecasting, and managed its SEC filings. Earlier, she held multiple accounting and finance roles including serving as Controller at BBC International, LLC; Senior Manager, Financial Reporting & Compliance at Willis-Lease Finance Corporation (NASDAQ: WLFC); Senior Accountant, BioMatrix Specialty Pharmacy, and Senior Accountant at FedNat (NASDAQ: FNHC). Ms. Ferrio holds a Master of Science and a Bachelor of Science in Accounting.

David Phipps CEO, President & CEO of Global Operations, Director

Mr. Phipps is the founder of the Company's two subsidiaries, UK-based Global Telesat Communications and US-based Orbital Satcom Corp. and had served as the Company's CEO and Chairman for six years, leading the company from start-up through its recent listing on Nasdaq. He has over 20 years' experience in the communications industry, during which time he has overseen acquisitions, mergers and capital raising activities, and has more than 35 years of experience of investment management, finance, and operational roles in several private and public companies.

Birute Norkute Vice President of Healthcare Operations

Ms. Norkute has 20+ years' experience in the hospital and health care space and helped build and lead the operations of Progressive Care Inc. which was acquired by NextPlat in October 2024. She joined PharmCoRx, the pharmacy division of Progressive Care in 2008 and rose to become COO where she was instrumental in driving its growth into one of the largest independent pharmacy services providers in Florida. She led business development, compliance, operations, and quality initiatives enabling it to consistently achieve 5-star performance ratings and building one of the most respected reputations in the industry.

A Diversified, Global Business Model Focused on Healthcare and E-Commerce

- Highly experienced management team, Board of Directors and advisors with proven expertise in M&A, finance, e-commerce, healthcare and technology driving comprehensive business refocusing effort
 - Improved cash flow & operational profitability goals for 2026 supported by early Q1 momentum in high-margin 340B, expansion of higher-margin contracted services and continued e-commerce revenue growth
- A global, state-of-the-art e-commerce platform serving customers in over 190 countries now expanding to tap large international markets in China and Latin America and into new sectors including healthcare & consumer lifestyle
 - A globally diversified, 24x7x365 revenue-generating e-commerce business model with increasing levels of recurring revenue
- PharmocoRX provides access to the rapidly growing personalized healthcare services and technology markets serving consumers and providers
 - Combination of long-term contract revenue and recurring prescription transaction volumes
- Clean capital structure and balance sheet with no debt long-term debt*

* Excluding facility mortgage, lease and equipment liabilities and approximately \$56,000 related to Coronavirus relief as of September 30, 2025

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