nextplat®

NASDAQ: NXPL

One Public Company. Two High-Growth Global Market Sectors.

A unified platform for healthcare, connectivity and global commerce

$54.3M	40%	160+	$21.9M
FY2025 REVENUE	Q2 2026 GROSS MARGIN	COUNTRIES SERVED	MARKET CAP

Forward-Looking Statement

This presentation contains forward-looking statements and projections. The Company makes no express or implied representation or warranty as to the completeness of this information or, in the case of projections, as to their attainability or the accuracy and completeness of the assumptions from which they are derived, and it is expected that each prospective investor will pursue his, her, or its own independent investigation. It must be recognized that estimates of the Company’s performance are necessarily subject to a high degree of uncertainty and may vary materially from actual results. In particular, this presentation contains statements, including without limitation the projections, that constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places and include, but are not limited to, statements regarding the Company’s plans, intentions, beliefs, expectations and assumptions. The Company commonly uses words such as “anticipates”, “believes”, “plans”, “expects”, “future” and “intends” to identify forward-looking statements. You are cautioned that these forward-looking statements and projections are not guarantees of future performance and involve risks and uncertainties. The Company’s actual results may differ materially from those in the forward-looking statements due to various factors, including competition, market factors and general economic conditions and the risk factors set forth in the Company’s latest Annual Report on Form 10-K, and its Quarterly Reports on Form 10-Q. The information contained in this presentation describes several, but not necessarily all, important factors that could cause these differences.

NextPlat at a Glance

A diversified, globally-scaled healthcare and e-commerce platform

$54.3M	**$11.9M**	**$14.2M**	**No Material**	**$21.9M**	**2.7M**
FY2025 REVENUE	CASH	WORKING CAPITAL	UNSECURED DEBT	MARKET CAP	COMMON SHARES
Yr ended Dec 31, 2025	As of Jun 30, 2026	As of Jun 30, 2026	As of Jun 30, 2026	$8.11/sh · Aug 13, 2026	841K public float

ABOUT NEXTPLAT

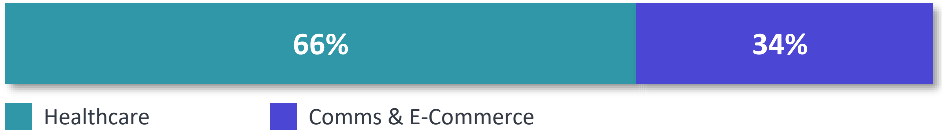
NextPlat brings together two high-growth sectors, Healthcare and Communications & E-Commerce, with capabilities spanning prescription management and fulfillment, AI-powered healthcare analytics, global e-commerce, marketing and distribution. By leveraging shared capabilities across sectors and markets, NextPlat accelerates revenue growth, expands reach and improves operating efficiency worldwide.

380,000+
Rx filled (2025)

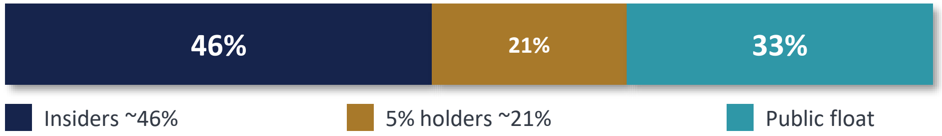
75,000+
E-commerce customers

30+
Marketplaces

REVENUE MIX (Q2 2026)



OWNERSHIP & FLOAT



Low public float of approx. 841,000 shares

Our Strategy

Focused on high-growth sectors with turn-key solutions to grow businesses

A FOCUS ON HIGH-GROWTH SECTORS

- Initially targeting healthcare & consumer wellness and satellite connectivity
- Supporting the launch of new products, brands and services with an integrated suite of proprietary software tools, enterprise platforms and partners
- Leveraging shared capabilities to enter new sectors and markets efficiently

TURN-KEY SOLUTIONS TO GROW BUSINESSES

- Proprietary AI-powered software for healthcare data analytics and reporting, plus prescription management and fulfillment services
- Global e-commerce enablement, creating online brands and driving revenue
- Comprehensive sales and distribution across Asia’s consumer marketplace, now expanding in North and South America
- Pursuing synergistic acquisitions to accelerate growth across both sectors

The Turnaround Is Working

A comprehensive refocusing effort driving growth and profitability in 2026

40%
CONSOLIDATED GROSS MARGIN
Q2 2026 record, up from 22% a year ago

92%
NET LOSS REDUCTION
Near Breakeven vs. Q2 2025

$2M+
ANNUALIZED COST CUTS
Incl. 25%+ reduction in staff

50
STATE HEALTHCARE REACH
Expanding from Florida nationwide

What we did

- New and expanded leadership team
- Company-wide efficiency and process-improvement programs
- Dedicated business-development teams targeting high-margin 340B and long-term-care contracts
- Expanded 24/7 customer service and pharmacy support

Where we are growing

- Expanding the retail pharmacy footprint while accelerating growth in higher-margin contracted healthcare services
- Nationwide healthcare expansion beyond Florida to all 50 states
- Growth through synergistic acquisitions across healthcare and e-commerce
- Expanding communications product sales across North and South America

Worldwide Customer Base

Serving businesses, governments, military, humanitarian, healthcare and individuals

75,000+
E-commerce customers

160+
Countries served worldwide

380,000+
Prescriptions filled annually

Use of logos does not imply an endorsement from any customer

The NextPlat Business Today

Three complementary business pillars driving diversified, global growth

HEALTHCARE

North America

pharmco·rx ClearMetrX

Pharmacy fulfillment & dispensing, 340B and long-term-care contract management, and AI-powered data reporting for healthcare institutions.

380,000+	Rx filled
50	States
5	Pharmacies

GLOBAL E-COMMERCE

Satellite connectivity · Worldwide

GTC OSAT Outfitter™ Satellite Phones

Satellite voice, data, tracking and IoT sold through 30+ e-commerce channels, generating high-margin recurring airtime revenue 24/7/365.

75,000+	Customers
160+	Countries
30+	Marketplaces

E-COMMERCE DEVELOPMENT

North America · Europe · China / Asia

nextplat®

Health & wellness brands (OPKO, Florida Sunshine) launched on Tmall Global and expanding to JD.com, WeChat and Japan with full marketing support.

1B+	Consumer reach
3	Flagship stores

Tmall - JD.Com - WeChat

PharmcoRx Offerings

Concierge specialty pharmacy services and data management solutions

All delivered from a single, integrated pharmacy operation serving retail, specialty, institutional, 340B and government customers nationwide.

Traditional Retail Pharmacy

Full-service prescription fulfillment, medication management, delivery, patient support and coordination with providers.

Specialty Pharmacy Services

Specialized dispensing, patient education and adherence monitoring for complex or high-cost therapies.

340B Pharmacy Services

Partnering with eligible healthcare organizations for fulfillment, inventory, claims administration and compliance reporting.

Medication Delivery & Support

Reliable same-day delivery with refill coordination and pharmacist support that differentiates from commodity chains.

Long-Term Care Pharmacy

Assisted-living and senior-care support with customized packaging, scheduled delivery and pharmacist oversight.

Government Healthcare Contracts

Pharmacy fulfillment and medication-support services to government agencies and public-sector programs.

PharmcoRx Pharmacies

Delivering integrated pharmacy services

PharmcoRx combines retail, specialty, institutional, 340B and government services through a single pharmacy operation, supporting multiple patient populations and healthcare partners. This diversified model reduces reliance on any one customer channel and creates several avenues for sustainable, long-term growth.

GROWTH STRATEGY

- Build on momentum in 340B and long-term-care facility contract additions
- Expanding nationwide beyond Florida with new 50 state prescription fulfillment service
- Scaling Florida operations through acquisitions to reach underserved communities and access new providers
- Supporting improved patient outcomes through increased adherence, driving Rx volumes

PHARMACY LOCATIONS

Local Pharmacy with Nationwide Reach
Prescription & OTC delivery to all 50 states

Satellite Communications & Connectivity

Wireless and satellite-based products and services from GTC, OSAT and Outfitter

GTC, Orbital Satcom and Outfitter fulfill the growing global demand for satellite-enabled voice, data, tracking and IoT connectivity, serving commercial, government, military and individual customers worldwide.

OUR MARKETS

GROWTH STRATEGY

- Drive transaction volumes while generating high-margin recurring airtime revenue
- Serving UK and European government, military and enterprise customers, including a UK Government prime-supplier contract
- Increased focus on large North American markets to grow airtime revenue
- Expand strategic relationships with major manufacturers including Globalstar, Iridium and Starlink, and grow the product portfolio

LEADING NETWORK & DEVICE PARTNERS

iridium · Globalstar · inmarsat · STARLINK

E-Commerce Development Program

Building health and wellness brands for the multi-billion-dollar Chinese market

2nd
Largest online global consumer market

1B+
Consumers reachable

Tmall · JD · WeChat
China e-commerce platforms

Turn-key logistics, distribution, sales and marketing delivered in-country by local product experts.

OPKO Flagship Store

- Premium-grade supplements for humans and pets, launched on Tmall
- Expanding to JD.com and WeChat to reach 1B+ consumers
- Agreement secured to expand the program into Japan

Florida Sunshine Flagship Store

- Liposomal vitamins and supplements with high absorption and lower dosing
- Launched in the U.S. and Europe
- Planned China expansion via Weibo, WeChat and Xiaohongshu

**Sources: National Bureau of Statistics of China, China Customs and Tmall Global*

Recent Developments

Operational and commercial momentum over the past year

FEB 2026

- NextPlat's Orbital Satcom Launches Strategic South American E-commerce Expansion into Five Countries on Mercado Libre
- NextPlat Expects Approx. $55 Million in 2025 Revenue & Reports Strong Sequential Momentum with Cost Reductions & Margin Expansion Expected into 2026

MAR 2026

- NextPlat Reports $54 Million in Revenue for Full Year 2025 as Business Turnaround Initiatives Support Operational Profitability Goals in 2026
- NextPlat Launches 50 State Nationwide Medication Fulfillment Capabilities, Supporting Healthcare Revenue Growth in 2026 & Beyond
- NextPlat's Global Telesat Awarded $820,000 Satellite-enabled Connectivity Hardware & Services Contract from U.K. Government Prime Supplier

APR 2026

- NextPlat Expects Q1 2026 GM to Jump to 34+%, Op. Expenses to Decline 8+% From Q4 2025 & Achieve Positive Op. Income in Q3
- NextPlat Regains Compliance with Nasdaq Bid Price Requirement
- NextPlat's PharmcoRx Deploys AI-Powered Prescription Processing Technology Supporting Expanded Nationwide Fulfillment
- NextPlat's GTC Receives Satellite Enabled Internet of Things (IoT) Contracts Valued at $400K as its Government & Military Pipeline Surpasses $1.2 Mil Through Q1 2026
- NextPlat Announces 1-for-10 Reverse Stock Split to be Effective Prior to Market Open on April 13, 2026

MAY 2026

- NextPlat Reports $9.9M in Revenue for Q1 '26 with Record Quarterly Consolidated Gross Margins of 35%; Turnaround Efforts Deliver 9% Reductions in Sequential Quarterly Expenses Creating Efficient Foundation for Expected Positive Income from Operations in Latter Half of '26

JUL 2026

- NextPlat's PharmcoRx Earns NABP Specialty Pharmacy Accreditation Strengthening its Credentials for New Opportunities with Healthcare Institutions & Providers
- NextPlat to Acquire Pensacola-Area Pharmacy, Expanding Florida Footprint & Adding Approximately $5.6 Million in Profitable Annual Revenue

AUG 2026

- NextPlat Reports 21% Sequential Quarterly Revenue Growth, 87% Reduction in Quarterly Net Loss to $144,000 & Record Gross Margin of Approximately 40%; Growth Momentum Continues Across the Business, Highlighted by Increased Higher-Margin 340B Healthcare Prescription Volumes & Over 27% Sequential Growth in E-Commerce Revenue
- NextPlat Delivers Mid-Year 2026 Shareholder Update Confirming Strong Growth & Profitability Outlook; Company Continues Turnaround Executing on Organic Growth Initiatives Strengthened by Strategic Acquisition Opportunities

Financial Overview

Condensed consolidated results, USD ($000) except per-share data

Income Statement	Q/E Jun 30, 2026	Y/E Dec 31, 2025
Revenues, Net	**$11,881**	**$54,322**
Cost of Revenue	7,187	43,416
Gross Profit	4,694	10,906
Total Operating Expenses	**4,821**	**19,906**
Net Income (Loss)	**(144)**	**(10,463)**
Foreign Currency Gain (Loss)	(6)	(52)
Net (Loss) to Common Stockholders	$(144)	$(11,712)
Wtd. Avg Shares, Basic & Diluted	2,708	2,653
Diluted EPS	**$(0.05)**	**$(4.40)**

Balance Sheet	Q/E Jun 30, 2026	FY/E Dec 31, 2025
Cash and Cash Equivalents	$11,940	$11,709
Inventory, Net	4,058	3,396
Total Current Assets	25,146	24,156
Total Assets	**28,672**	**27,465**
Total Current Liabilities	10,982	9,126
Total Long-Term Liabilities	1,205	917
Total Liabilities	**12,187**	**10,043**
Total Stockholders’ Equity	16,485	17,422
Total Liabilities & Equity	**$28,672**	**$27,465**

Experienced Leadership

Rodney Barreto

CHAIRMAN

35+ year business career with the Barreto Group and Capital City Consulting. Chair of the FIFA Miami World Cup 2026 Host Committee and chaired three Super Bowl Host Committees, helping raise over $100M. Vice Chairman of the Florida Council of 100.

David Phipps

CEO, PRESIDENT & DIRECTOR

Founder of the Company’s subsidiaries, UK-based Global Telesat Communications and US-based Orbital Satcom Corp., and previously CEO & Chairman, leading the Company from start-up to its Nasdaq listing. 20+ years in communications and 35+ years in finance and operations.

Amanda L. Ferrio

CHIEF FINANCIAL OFFICER

15+ years of accounting & finance experience at Nasdaq-listed and private companies, most recently VP of Accounting & Finance at Progressive Care, overseeing financial reporting, budgeting and SEC filings. Holds an MS and BS in Accounting.

Birute Norkute

VP, HEALTHCARE OPERATIONS

20+ years in hospital and healthcare operations. Helped build and lead Progressive Care (acquired by NextPlat, Oct 2024). Joined PharmcoRx in 2008 and rose to COO, growing it into one of Florida’s largest independent pharmacy services providers.

Why NextPlat

A diversified, global business model focused on healthcare and e-commerce

Turnaround delivering

Successful refocusing effort producing record 40% consolidated gross margin, $2M+ in annualized cost reductions and improved cash flows, with operational profitability achieved in Q3 2026.

Diversified & global

A 24/7/365 revenue engine across healthcare and e-commerce, serving 75,000+ customers in 160+ countries, now positioned for national geographic expansion and new revenue streams.

Clean balance sheet

$11.9M cash, $14.2M working capital and no material unsecured debt, a clean capital structure supporting disciplined, profitable growth.

Tightly held float

High insider ownership (~46%) plus ~21% held by 5% shareholders leaves a low public float of ~841K shares.

"The second quarter of 2026 marked a clear financial inflection point in NextPlat's turnaround as we generated strong sequential revenue growth, expanded consolidated gross margin to a record 40%, and reduced our net loss to $144,000. NextPlat's significantly improved financial results reflect a more efficient operating structure and a deliberate shift toward higher-margin 340B contracted pharmacy services. Supported by 11 new contracted entities signed during the first half of 2026 and customer onboarding underway, our focus is now on converting this pipeline into revenue, maintaining margin discipline, and achieving sustainable profitability including selective, strategically aligned acquisitions that can add scale and diversification."

- David Phipps, CEO & President

nextplat®

Two high-growth global market sectors.

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