# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

[X] QUARTERLY REPORT UNDER SECTION	13 OR 15(d) OF THE SECURITIES E	XCHANGE ACT OF 1934
	For the quarterly period end	ed September 30, 2019
	OR	
[ ] TRANSITION REPORT UNDER SECTION	13 OR 15(d) OF THE EXCHANGE A	CT
	For the transition period from	to
	Commission File Nu	mber 000-25097
	ORBSAT (Exact name of registrant as	specified in its charter)
Nevada (State or other jurisdict	ion of	
incorporation or organiz		Identification No.)
18851 NE 29th Avenue, S	Suite 700	****
<b>Aventura, FL</b> (Address of principal execu	tive offices	<b>33180</b> (Zip Code)
(For Securities registered pursuant to Section 12(b) of the	,	er, including area code
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
N/A	N/A	N/A
		Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]
Indicate by check whether the registrant has submipreceding 12 months (or for such shorter period that		ata File required to be submitted pursuant to Rule 405 of Regulation S-T during the uch files). Yes $[X]$ No $[\ ]$
		filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer [ ] Non-accelerated filer [X]		Accelerated filer [ ] Smaller reporting company [X] Emerging growth company [ ]
If an emerging growth company, indicate by check accounting standards provided pursuant to Section 1		o use the extended transition period for complying with any new or revised financial
Indicate by check mark whether the registrant is a sl	nell company (as defined by Rule 12b-2	of the Exchange Act). Yes [ ] No [X]
Indicate the number of shares outstanding of each o	f the registrant's classes of common sto	ck as of the latest practicable date.
Class		Outstanding at November 14, 2019
Common Stock, \$0.0001	par value	121,216

# FORM 10-Q

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#### Part I Financial Information

#### Item 1. Financial Statements

The Company's unaudited financial statements for the three and nine months ended September 30, 2019 and for comparable periods in the prior year are included below. The financial statements should be read in conjunction with the notes to financial statements that follow.

### ORBSAT CORP AND SUBSIDIARIES FKA: ORBITAL TRACKING CORP. CONDENSED CONSOLIDATED BALANCE SHEETS AS OF

		ber 30, 2019 naudited)	Dece	December 31, 2018	
ASSETS					
Current assets:	_		_		
Cash	\$	91,232	\$	142,88	
Accounts receivable, net		245,441		170,52	
nventory		448,210		269,02	
Jupilled revenue		67,993		87,08	
Prepaid expenses		37,715		1,92	
Other current assets		83,218		43,71	
Total current assets		973,809		715,15	
Property and equipment, net		1,384,884		1,519,84	
Right of use		84,181			
ntangible assets, net		181,250		200,00	
Total assets	\$	2,624,124	\$	2,435,00	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable and accrued liabilities	\$	1,113,605	\$	874,46	
Contract liabilities		45,057		19,70	
telated party payable		18,171		39,02	
ease liabilities - current		27,087			
Provision for income taxes		11,029		10,69	
iabilities from discontinued operations		112,397		112,3	
Otal current liabilities		1,327,246		1,056,2	
our current marintes		1,327,240		1,030,2	
ong term liabilities:		102.004			
Convertible debt, net of discount, unamortized, \$702,906		102,094			
lote payable		121,848			
ease liabilities – long term		54,479			
Total Liabilities		1,605,767		1,056,2	
Stockholders' Equity:					
Preferred Stock, \$0.0001 par value; 3,333,333 shares authorized Series A (\$0.0001 par value; 0 and 1,333 shares authorized, and no shares issued and outstanding as of					
September 30, 2019 and December 31, 2018, respectively) Series B (\$0,0001 par value; 0 and 2,000 shares authorized, 0 and 222 shares issued and outstanding, as of		-			
September 30, 2019 and December 31, 2018, respectively)		-			
Series C (\$0.0001 par value; 0 and 266,667 shares authorized, 0 and 127,578 shares issued and outstanding, as of September 30, 2019 and December 31, 2018, respectively)					
Series D (\$0.0001 par value; 0 and 333,333 shares authorized, 0 and 192,807 shares issued and					
outstanding, as of September 30, 2019 and December 31, 2018, respectively)		-			
series E (\$0.0001 par value; 0 and 583,067 shares authorized, 0 and 344,947 shares issued and outstanding as of September 30, 2019 and December 31, 2018, respectively)		-			
Series F (\$0.0001 par value; 0 and 73,333 shares authorized, 0 and 23,333 issued and outstanding, as of					
september 30, 2019 and December 31, 2018, respectively) Series G (\$0.0001 par value; 0 and 672,667 shares authorized, 0 and 346,840 issued and outstanding as of		-			
eptember 30, 2019 and December 31, 2018, respectively) eries H (\$0.0001 par value; 0 and 13,333 shares authorized, 0 and 916 issued and outstanding, as of		-			
eptember 30, 2019 and December 31, 2018, respectively)		-			
deries I (\$0.0001 par value; 0 and 7,663 shares authorized, 0 and 3,274 issued and outstanding, as of deptember 30, 2019 and December 31, 2018, respectively)		-			
eries J (\$0.0001 par value; 0 and 8,333 shares authorized, 0 and 4,313 issued and outstanding as of eptember 30, 2019 and December 31, 2018, respectively)		_			
eries K (\$0.0001 par value; 0 and 83,333 shares authorized, 0 and 77,124 issued and outstanding, as of eptember 30, 2019 and December 31, 2018, respectively)					
eries L (\$0.0001 par value; 0 and 6,667 shares authorized, 0 and 2,000 issued and outstanding as of eptember 30, 2019, and December 31, 2018, respectively)		-			
ommon Shares, \$0.0001 par value; 50,000,000 shares authorized, 121,216 outstanding as of September		-			
		12			
		11 757 007		11,120,1	
0, 2019 and 62,435 outstanding at December 31, 2018		11,757,027			
0, 2019 and 62,435 outstanding at December 31, 2018 additional paid-in capital accumulated (deficit)		(10,731,617)			
0, 2019 and 62,435 outstanding at December 31, 2018 Additional paid-in capital Accumulated (deficit) Accumulated other comprehensive (income) loss				(9,735,4 (6,1)	

2,435,002

# ORBSAT CORP AND SUBSIDIARIES FKA: ORBITAL TRACKING CORP. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHNSIVE LOSS

	ee Months Ended mber 30, 2019	Ended ember 30, 2018	ne Months Ended mber 30, 2019		ine Months Ended ember 30, 2018
Net sales	\$ 1,746,525	\$ 1,386,927	\$ 4,453,906	\$	4,654,507
Cost of sales	1,366,008	 1,140,717	 3,553,351		3,673,128
Gross profit	380,517	246,210	900,555		981,379
Operating expenses:					
Selling and general administrative	210,600	162,038	522,352		477,698
Salaries, wages and payroll taxes	176,762	200,675	536,504		566,626
Stock based compensation	-	47,422	-		47,422
Professional fees	126,565	44,309	447,908		205,277
Depreciation and amortization	69,109	74,943	203,234		221,656
Total operating expenses	583,036	529,387	1,709,998		1,518,679
Loss before other expenses and income taxes	(202,519)	(283,177)	(809,443)		(537,300)
Other (income) expense					
Change in fair value of derivative instruments, net	-	-	69,677		-
Gain on debt extinguishment	-	-	(134,677)		-
Interest earned	(812)	-	(1,576)		-
Interest expense	81,121	-	211,344		110
Foreign currency exchange rate variance	18,131	32,313	41,238		47,158
Total other expense	98,440	32,313	186,006		47,268
Net loss before income tax expense	\$ (300,959)	\$ (315,490)	\$ (995,449)	\$	(584,568)
Provision for income taxes	(12)	8,897	745		8,897
Net loss	(300,947)	(324,387)	(996,194)		(593,465)
Comprehensive Income:					
Net loss	(300,947)	(324,387)	(996,194)		(593,465)
Foreign currency translation adjustments	(494)	(13,551)	(893)		(5,624)
Comprehensive loss	\$ (301,441)	\$ (337,938)	\$ (997,087)	\$	(599,089)
	 			1	
NET LOSS ATTRIBUTABLE TO COMMON STOCKHOLDERS					
Weighted number of common shares outstanding – basic & diluted	119,876	 62,435	91,359		48,924
Basic and diluted net (loss) per share	\$ (2.51)	\$ (5.20)	\$ (10.90)	\$	(12.13)

### For the Nine Months Ended September 30, 2019

	Ser	ed Stock - ies A Par Value	Seri	Preferred Stock - Series B         Preferred Stock - Series B           \$0.0001 Par Value         \$0.0001 Par Value			
	Shares	Amount	Shares	Amount	Shares	Amount	
Balance, December 31, 2018		\$ -	222	\$ -	127,578	\$ 13	
Beneficial conversion feature of convertible debt	_	_	-	_	_	_	
Preferred shares converted to note payable	_	_	_	_	(123,526)	(12)	
Preferred shares converted to common	_	_	(222)	_	(4,052)	(1)	
Exercise of options to common	_	_	(222)	_	(1,002)	-	
Comprehensive loss	_	_	_	_	_	_	
Net loss	_	_	_	_	_	_	
Balance, September 30, 2019	_	\$ -	-	\$ -	-	\$ -	
For the Nine Months Ended September 30, 2018	Ser	ed Stock - ies A Par Value Amount	Seri	d Stock - es B Par Value Amount	Preferred Stock - Series C \$0.0001 Par Value Shares Amount		
Balance, December 31, 2017	-	\$ -	222	<b>\$</b> -	127,578	\$ 13	
Imputed interest expense related to related party note payable issued for recapitalization Sale of Preferred Stock Series J Sale of Preferred Stock Series L Stock based compensation for options granted Preferred shares converted to common Comprehensive loss Net loss	-		-			-	
Balance, September 30, 2018		<u>s -</u>	222	<u>s -</u>	127,578	\$ 13	

## For the Three Months Ended September 30, 2019

	Preferred Stock - Series A \$0.0001 Par Value			Seri	d Stock - ies B Par Value	Seri	d Stock - ies C Par Value
	Shares	Amour	ıt	Shares	Amount	Shares	Amount
Balance, June 30, 2019		\$	_		<b>\$</b> -		<del>\$</del> -
Beneficial conversion feature of convertible debt	-		-	-	-	-	-
Common issued for post-split adjustments	-		-	-	-	-	-
Preferred shares converted to note payable	-		-	-	-	-	-
Preferred shares converted to common	-		-	-	-	-	-
Exercise of options to common	-		-	-	-		
Comprehensive loss	-		-	-	-	-	-
Net loss	-		-	-	-	-	-
Balance, September 30, 2019		\$	<u>-</u>		<u>\$</u>		<u>\$</u>

### For the Three Months Ended September 30, 2018

	Preferred Stock - Series A \$0.0001 Par Value			Preferred Stock - Series B \$0.0001 Par Value			Preferred Stock - Series C \$0.0001 Par Value		
	Shares Amount		Shares	Shares Amount		Shares	Amount		
Balance, June 30, 2018		\$	-	222	\$	_	127,578	\$	13
Imputed interest expense related to related party note payable issued									
for recapitalization	-		-	-		-	-		-
Sale of Preferred Stock Series J	-		-	-		-	-		-
Sale of Preferred Stock Series L	-		-	-		-	-		-
Preferred shares converted to common	-		-	-		-	-		-
Comprehensive loss	-		-	-		-	-		-
Balance, September 30, 2018	-	\$		222	\$		127,578	\$	13

## For the Nine Months Ended September 30, 2019

	Preferred Stock - Series D \$0.0001 Par Value			Preferred Stock - Series E \$0.0001 Par Value			Preferred Stock - Series F \$0.0001 Par Value		
	Shares Amount		Shares	Amount		Shares	Amount		
Balance, December 31, 2018	192,807	\$	19	344,947	\$ 3	1	23,333	\$	2
Beneficial conversion feature of convertible debt Common issued for post-split adjustments	-		-	-		<b>-</b>	-		-
Preferred shares converted to common  Preferred shares converted to common	(147,577)		(15)	(244.047)		-	(22, 222)		- (2)
Exercise of options to common	(45,230)		(4) -	(344,947)	(3-	+) -	(23,333)		(2)
Comprehensive loss Net loss	<u>-</u>		-	-		<b>-</b> -			-
100			_			-			
Balance, September 30, 2019	<del>_</del>	\$			\$	- \$	-	\$	

### For the Nine Months Ended September 30, 2018

	Preferred Stock - Series D \$0.0001 Par Value			Preferred Stock - Series E \$0.0001 Par Value			Preferred Stock - Series F \$0.0001 Par Value		
	Shares	Am	ount	Shares	Am	ount	Shares	Am	ount
Balance, December 31, 2017	192,807	\$	19	344,947	\$	34	23,333	\$	2
Imputed interest expense related to related party note payable issued									
for recapitalization	-		-	-		-	-		-
Sale of Preferred Stock Series J	-		-	-		-			
Sale of Preferred Stock Series L	-		-	-		-	-		-
Preferred shares converted to common	-		-	-		-	-		-
Comprehensive loss	-		-	-		-	-		-
Balance, September 30, 2018	192,807	\$	19	344,947	\$	34	\$ 23,333	\$	2

## For the Three Months Ended September 30, 2019

	Preferred Stock - Series D \$0.0001 Par Value			Preferred Stock - Series E \$0.0001 Par Value			Preferred Stock - Series F \$0.0001 Par Value		
	Shares	Amou	nt	Shares	Amount	_	Shares	Amount	
Balance, June 30, 2019		\$	-	2,256	\$	-		<u>s</u> -	
Beneficial conversion feature of convertible debt	-		-	-		-	-	-	
Common issued for post-split adjustments	-		-	-		-	-	-	
Preferred shares converted to note payable	-		-	-		-	-	-	
Preferred shares converted to common	-		-	(2,256)		-	-	-	
Exercise of options to common	-		-	` · · · · ·		-	-	-	
Comprehensive loss	-		-	-		-	-	-	
Net loss						_		<u> </u>	
Balance, September 30, 2019		\$			\$	_		<u>\$ -</u>	

## For the Three Months Ended September 30, 2018

	Preferred Stock - Series D \$0.0001 Par Value			Preferred Stock - Series E \$0.0001 Par Value			Preferred Stock - Series F \$0.0001 Par Value		
	Shares	An	ount	Shares	Aı	mount	Shares	Am	ount
Balance, June 30, 2018	192,807	\$	19	344,947	\$	34	23,333	\$	2
Imputed interest expense related to related party note payable issued for recapitalization	_		_	_		_	_		_
Sale of Preferred Stock Series J	-		-	-		-	-		-
Sale of Preferred Stock Series L	-		-	-		-	-		-
Preferred shares converted to common	-		-	-		-	-		-
Comprehensive loss	-		-	-		-	-		-
Net loss					_			_	_
Balance, September 30, 2018	192,807	\$	19	344,947	\$	34	23,333	\$	2

## For the Nine Months Ended September 30, 2019

	Preferred Stock – Series G \$0.0001 Par Value			Preferred Serie \$0.0001 P	es H	Preferred Stock – Series I \$0.0001 Par Value		
	Shares	Shares Amount		Shares	Amount	Shares	Amount	
Balance, December 31, 2018	346,840	\$	35	916	\$ -	3,274	\$ -	
Beneficial conversion feature of convertible debt	-		-	-	-	-	-	
Common issued for post-split adjustments	-		-	-	-	-	-	
Preferred shares converted to note payable	(346,840)		(35)	(916)	-	(3,274)	-	
Preferred shares converted to common	-		-	-	-	-	-	
Exercise of options to common	-		-	-	-	-	-	
Comprehensive loss	-		-	-	-	-	-	
Net loss								
Balance, September 30, 2019		\$	_		<u>\$</u>		<u>\$</u>	

### For the Nine Months Ended September 30, 2018

	Preferred Stock - Series G \$0.0001 Par Value			Preferred Serie \$0.0001 I	es H	Seri	d Stock - ies I Par Value
	Shares	Shares Amount		Shares	Amount	Shares	Amount
Balance, December 31, 2017	346,840	\$	35	916	\$ -	3,274	<b>\$</b> -
Imputed interest expense related to related party note payable issued for recapitalization	_		_	-	_	-	_
Sale of Preferred Stock Series J	-		-	-	-	-	-
Sale of Preferred Stock Series L	-		-	-	-	-	-
Preferred shares converted to common	-		-	-	-	-	-
Comprehensive loss	-		-	-	=	-	-
Net loss							
Balance, September 30, 2018	346,840	\$	35	916	<u>s</u> -	3,274	<u>\$</u>

## For the Three Months Ended September 30, 2019

	Preferred Stock – Series G \$0.0001 Par Value			Preferred Serie \$0.0001 F	es H	Ser	d Stock – ies I Par Value
	Shares Amount S		Shares	Amount	Shares	Amount	
Balance, June 30, 2019		\$	-		<u>s</u> -	33	\$ -
Beneficial conversion feature of convertible debt	-		-	-	-	-	-
Common issued for post-split adjustments	-		-	-	-	-	-
Preferred shares converted to note payable	-		-	-	-	(33)	-
Preferred shares converted to common	-		-	-	-	-	-
Exercise of options to common	-		-	-	-	-	-
Comprehensive loss	-		-	-	-	-	-
Net loss	-		-	-	-	-	-
Balance, September 30, 2019		\$	<u>-</u>		\$ -		<u>\$</u>

## For the Three Months Ended September 30, 2018

	Preferred Stock - Series G \$0.0001 Par Value			Preferred Serie \$0.0001 F	es H	Preferred Stock - Series I \$0.0001 Par Value		
	Shares	Amount		Shares	Shares Amount		Shares	Amount
Balance June 30, 2018	346,840	\$	35	916	\$	-	3,274	\$ -
Imputed interest expense related to related party note payable issued for recapitalization	-		_	_		_	_	-
Sale of Preferred Stock Series J	-		-	-		-	-	-
Sale of Preferred Stock Series L	-		-	-		-	-	-
Preferred shares converted to common	-		-	-		-	-	-
Comprehensive loss	-		-	-		-	-	-
Net loss							<del>-</del>	
Balance, September 30, 2018	346,840	\$	35	916	\$	_	3,274	\$ -

## For the Nine Months Ended September 30, 2019

	Preferred Stock – Series J \$0.0001 Par Value			Preferred Serie \$0.0001 P	s K	Seri	d Stock – es L Par Value
	Shares	Amou	nt	Shares	Amount	Shares	Amount
Balance, December 31, 2018	4,313	\$	-	77,124	\$ 8	2,000	<b>\$</b> -
Beneficial conversion feature of convertible debt Common issued for post-split adjustments	-		-	-	-	-	-
Preferred shares converted to note payable	(4,296)		-	(70,571)	(7)	(2,000)	-
Preferred shares converted to common	(17)		-	(6,553)	(1)	-	-
Exercise of options to common	-		-	-	-	-	-
Comprehensive loss	-		-	-	-	-	-
Net loss				-			
Balance, September 30, 2019		\$			<u>s -</u>	<u> </u>	<u>s -</u>

### For the Nine Months Ended September 30, 2018

	Preferred Stock – Series J \$0.0001 Par Value			Preferred Serie \$0.0001 I	es K		Preferred Stock – Series L \$0.0001 Par Value		
	Shares	ares Amount		Shares	Amount		Shares	Amount	
Balance, December 31, 2017	2,980	\$	-	77,124	\$	8	-	\$ -	
Imputed interest expense related to related party note payable issued for recapitalization	-		_	_		_	_	_	
Sale of Preferred Stock Series J	1,333		-	-		-	-	-	
Sale of Preferred Stock Series L	-		-	-		- 2,000		-	
Preferred shares converted to common	-		-	-		-	-	-	
Comprehensive loss	-		-	-		-	-	-	
Net loss			<u> </u>			<u> </u>			
Balance, September 30, 2018	4,313	\$		77,124	\$	8	2,000	<u>\$</u>	

## For the Three Months Ended September 30, 2019

	Ser	d Stock - ries J Par Value	Sen	ed Stock - ries K Par Value	Preferred Serie \$0.0001 F	es L
	Shares Amount		Shares	Amount	Shares	Amount
Balance, June 30, 2019		\$ -		<del>\$</del> -	667	<del>\$</del> -
Beneficial conversion feature of convertible debt	-	-	-	-	-	-
Common issued for post-split adjustments	-			-	-	-
Preferred shares converted to note payable	-	-	-	-	(667)	-
Preferred shares converted to common	-	-	-	-		
Exercise of options to common	-	-	-	-	-	-
Comprehensive loss	-	-	-	-	-	-
Net loss	-	-	-	-	-	-
Balance, September 30, 2019		<u>\$</u> _		\$ -		<u>\$ -</u>

## For the Three Months Ended September 30, 2018

	Preferred Stock - Series J \$0.0001 Par Value			Preferred Serie \$0.0001 I	es K	Preferred Stock - Series L \$0.0001 Par Value		
	Shares	Amount		Shares Amount		unt	Shares	Amount
Balance, June 30, 2018	2,980	\$	_	77,124	\$	8	_	\$ -
Imputed interest expense related to related party note payable issued for recapitalization	-		_	_		_	_	_
Sale of Preferred Stock Series J	1,333		-	-		-	2,000	-
Sale of Preferred Stock Series L	-		-	-		-		
Preferred shares converted to common	-		-	-		-	-	-
Comprehensive loss	-		-	-		-	-	-
Net loss				<del>-</del>		<u> </u>		<del>-</del>
Balance, September 30, 2018	4,313	\$		77,124	\$	8	2,000	\$ -

### For the Nine Months Ended September 30, 2019

	Common Stock \$0.0001 Par Value Shares Amount				Additional Paid in	Accumulated		
	Shares	Am	ount		Capital		Deficit	
Balance, December 31, 2018	62,435	\$	6	\$	11,120,193	\$	(9,735,423)	
Beneficial conversion feature of convertible debt			-		805,000		-	
Common issued for post-split adjustments	1,687		-		-		-	
Preferred shares converted to note payable	-		-		(168,200)	-		
Preferred shares converted to common	35,473		4		36	-		
Exercise of options to common	21,621		2		(2)		-	
Comprehensive loss	-		-		-		-	
Net loss			-		-		(996,194)	
Balance, September 30, 2019	121,216	\$	12	\$	11,757,027	\$	(10,731,617)	
For the Nine Months Ended September 30, 2018		\$0.0001 Par Value			Additional Paid in		Accumulated Deficit	
Balance, December 31, 2017	62,435	\$	ount 6	\$	Capital 10,400,564	\$	(8,540,715)	
Datance, December 31, 2017	02,433	Ψ	U	Ψ	10,400,504	Ψ	(0,540,715)	
Imputed interest expense related to related party note payable issued for								
recapitalization	-		-		110		-	
Sale of Preferred Stock Series J	-		-		200,000		-	
Sale of Preferred Stock Series L	-		-		300,000		-	
Stock based compensation for options granted	-		-		47,422		-	
Preferred shares converted to common	-		-		-		-	
Comprehensive loss	-		-		-		-	
Net loss	-		-		-		(593,465)	
Balance, September 30, 2018	62,435	\$	6	\$	10,948,096	\$	(9,134,180)	

## For the Three Months Ended September 30, 2019

		Common Stock \$0.0001 Par Value			Additional Paid in	A	Accumulated
	Shares	An	nount		Capital D		Deficit
Balance, June 30, 2019	117,689	\$	12	\$	11,757,027	\$	(10,430,670)
Beneficial conversion feature of convertible debt							
Common issued for post-split adjustments	1,687		<del>-</del>		-		-
Preferred shares converted to note payable	1,007		-		-		-
Preferred shares converted to common	1,840		-		-		-
Exercise of options to common	<del>-</del>		-		-		-
Comprehensive loss	-		-		-		-
Net loss			-		-		(300,947)
Balance, September 30, 2019	121,216	\$	12	\$	11,757,027	\$	(10,731,617)
For the Three Months Ended Sentember 30, 2018							

#### For the Three Months Ended September 30, 2018

	Common Stock \$0.0001 Par Value Shares Amount			Additional Paid in Capital	Accumulated Deficit	
Balance, June 30, 2018	62,435	\$	6	\$ 10,900,674	\$	(8,809,793)
Imputed interest expense related to related party note payable issued for recapitalization	_		-	_		-
Sale of Preferred Stock Series J Sale of Preferred Stock Series L						-
Stock based compensation for options granted	-		-	47,422		-
Preferred shares converted to common Comprehensive loss	-		-	-		-
Net loss	<u>-</u>		<u>-</u>	-	_	(324,387)
Balance, September 30, 2018	62,435	\$	6	\$ 10,948,096	\$	(9,134,180)

## For the Nine Months Ended September 30, 2019

	Comprehensive Income (Loss)			Stockholders' Equity	
		(====)			
Balance, December 31, 2018	\$	(6,172)	\$	1,378,715	
Beneficial conversion feature of convertible debt		_		805,000	
Common issued for post-split adjustments		-		-	
Preferred shares converted to note payable		-		(168,271)	
Preferred shares converted to common		-		-	
Exercise of options to common		-		-	
Comprehensive loss		(893)		(893)	
Net loss		` _		(996,194)	
Balance, September 30, 2019	\$	(7,065)	\$	1,018,357	
For the Nine Months Ended September 30, 2018		nprehensive ome (Loss)	Stockholders' Equity		
		one (Loss)		Equity	
Balance, December 31, 2017	\$	(400)	\$	Equity 1,859,566	
Imputed interest expense related to related party note payable issued for recapitalization Sale of Preferred Stock Series J Sale of Preferred Stock Series L Stock based compensation for options granted Preferred shares converted to common		(400) - - - -	\$	1,859,566 110 200,000 300,000 47,422	
Imputed interest expense related to related party note payable issued for recapitalization Sale of Preferred Stock Series J Sale of Preferred Stock Series L Stock based compensation for options granted Preferred shares converted to common Comprehensive loss		(400) - -	\$	1,859,566 110 200,000 300,000 47,422 (5,624)	
Imputed interest expense related to related party note payable issued for recapitalization Sale of Preferred Stock Series J Sale of Preferred Stock Series L Stock based compensation for options granted Preferred shares converted to common		(400) - - - -	\$	1,859,566 110 200,000 300,000 47,422	

## For the Three Months Ended September 30, 2019

	ome (Loss)	Stockholders' Equity		
Balance June 30, 2019	\$ (6,571)	\$	1,319,798	
Beneficial conversion feature of convertible debt	_		-	
Common issued for post-split adjustments	-		-	
Preferred shares converted to note payable	-		-	
Preferred shares converted to common	-		-	
Exercise of options to common	-		-	
Comprehensive loss	(494)		(494)	
Net loss	` _		(300,947)	
			(2.2.7)	
Balance, September 30, 2019	\$ (7,065)	\$	1,018,357	
For the Three Months Ended September 30, 2018	nprehensive ome (Loss)	Stockholders' Equity		
Balance June 30, 2018	\$ (7,527)	\$	2,083,471	
Imputed interest expense related to related party note payable issued for recapitalization Sale of Preferred Stock Series J Sale of Preferred Stock Series L	- - -		-	
Stock based compensation for options granted	-		47,422	
Preferred shares converted to common	-		-	
Comprehensive income	1,503		1,503	
Net loss	 -		(324,387)	
Balance, September 30, 2018	\$ (6,024)	\$	1,808,009	

## ORBSAT CORP AND SUBSIDIARIES FKA: ORBITAL TRACKING CORP. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED

	September 30, 2019	September 30, 2018
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$ (996,194)	\$ (593,465)
Adjustments to reconcile net loss to net cash (used in) provided by operating activities:		
Depreciation expense	184,484	202,906
Amortization of intangible asset	18,750	18,750
Amortization of right of use	2,196	-
Amortization of convertible debt, net	211,330	-
Stock based compensation	-	47,422
Provision for income tax expense	-	(1,091)
Change in fair value of derivative liabilities	69,677	-
Gain on debt extinguishment	(134,677)	-
Imputed interest	-	110
Convertible debt issued for services	113,000	-
Change in operating assets and liabilities:		-
Accounts receivable	(74,915)	104,850
Inventory	(179,186)	(142,234)
Unbilled revenue	19,087	12,008
Prepaid expense	(35,789)	82,454
Other current assets	(39,505)	(35,691)
Lease liabilities	(4,811)	-
Accounts payable and accrued liabilities	217,680	22,902
Provision for income taxes	333	-
Contract liabilities	25,356	(215,989)
Net cash used in operating activities	(603,183)	(497,068)
, ,		
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(51,414)	(31,019)
Net cash used in investing activities	(51,414)	(31,019)
	(= =, == -)	(23,237)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayments of note payable, related party, net	(20,856)	4,542
Repayments from note payable	(46,422)	
Proceeds from sale of preferred stock	· · · · · ·	500,000
Proceeds of convertible debt	757,000	
Repayments from convertible notes payable	(87,778)	_
Net cash provided by financing activities	601,944	504,542
The cash provided by intalioning activities	001,511	301,312
Effect of exchange rate on cash	998	(6,332)
2. Control of the con	,,,,	(0,552)
Net increase in cash	(51,656)	(29,877)
Cash beginning of period	142,888	233,326
Cash end of period		\$ 203,449
Cash end of period	<u>\$ 91,232</u>	\$ 203,449
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash paid during the period for		
Interest	\$ 20,270	\$ -
Income tax	\$ -	\$ -
Non-cash adjustments during the period for	<u> </u>	
Beneficial conversion feature on convertible debt	\$ 805,000	¢
	<del>•</del> • • • • • • • • • • • • • • • • • •	φ -
Long term debt issued in exchange for preferred stock	·	\$
Obtaining right of use asset for lease liability	\$ 86,377	\$ -

#### NOTE 1 – BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited condensed consolidated interim financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial statements and do not include all the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. The information furnished reflects all adjustments, consisting only of normal recurring items which are, in the opinion of management, necessary in order to make the financial statements not misleading. The consolidated financial statements as of December 31, 2018 have been audited by an independent registered public accounting firm. The accounting policies and procedures employed in the preparation of these condensed consolidated financial statements have been derived from the audited financial statements of Orbsat Corp F/K/A/ Orbital Tracking Corp. (the "Company") for the year ended December 31, 2018, which are contained in the Company's annual report on Form 10-K as filed with the Securities and Exchange Commission (the "SEC") on March 29, 2019. The consolidated balance sheet as of December 31, 2018 was derived from those financial statements.

#### Basis of Presentation and Principles of Consolidation

The condensed consolidated financial statements are prepared in accordance with generally accepted accounting principles in the United States of America ("US GAAP") and the rules and regulations of the SEC for interim financial information. The condensed consolidated financial statements of the Company include the Company and its wholly owned subsidiaries. All intercompany transactions and balances have been eliminated. All adjustments (consisting of normal recurring items) necessary to present fairly the Company's financial position as of September 30, 2019, and the results of operations and cash flows for the three and nine months ended September 30, 2019 have been included. The results of operations for the three and nine months ended September 30, 2019 are not necessarily indicative of the results to be expected for the full year.

#### Description of Business

The Company was formerly Great West Resources, Inc., a Nevada corporation. The Company, through its wholly owned subsidiaries, Global Telesat Communications Limited ("GTCL") and Orbital Satcom Corp. ("Orbital Satcom"), is a provider of satellite-based hardware, airtime and related services both in the United States and internationally. The Company's principal focus is on growing the Company's existing satellite-based hardware, airtime and related services business line and developing the Company's own tracking devices for use by retail customers worldwide.

On March 28, 2014, the Company merged with and into a wholly-owned subsidiary of the Company ("Great West") solely for the purpose of changing its state of incorporation to Nevada from Delaware (the "Reincorporation"), effecting a 1:150 reverse split of its common stock, and changing its name to Great West Resources, Inc. in connection with the plans to enter into the business of potash mining and exploration. During late 2014, the Company abandoned its efforts to enter the potash mining and exploration business. All references in the consolidated financial statements and notes thereto have been retroactively restated to reflect the reverse stock split of 1:150.

On the effective date of the merger:

- (a) Each share of the Company's common stock issued and outstanding immediately prior to the effective date changed and converted into 1/150th fully paid and non-assessable shares of Great West common stock:
- (b) Each share of the Company's Series A preferred stock issued and outstanding immediately prior to the effective date changed and converted into 1/150th fully paid and non-assessable shares of the Great West Series A preferred stock;
- (c) Each share of the Company's Series D preferred stock issued and outstanding immediately prior to the effective date changed and converted into 1/150th fully paid and non-assessable shares of the Great West Series B preferred stock;

- (d) All options to purchase shares of the Company's common stock issued and outstanding immediately prior to the effective date changed and converted into equivalent options to purchase 1/150th of a share of Great West common stock at an exercise price of \$0.0001 per share;
- (e) All warrants to purchase shares of the Company's common stock issued and outstanding immediately prior to the effective date changed and converted into equivalent warrants to purchase 1/150th of a share of Great West common stock at 150 times the exercise price of such converted warrants; and
- (f) Each share of Great West common stock issued and outstanding immediately prior to the effective date were canceled and returned to the status of authorized but unissued Great West common stock.

GTCL was formed under the laws of England and Wales in 2008. On February 19, 2015, the Company entered into a share exchange agreement with GTCL and all of the holders of the outstanding equity of GTCL pursuant to which GTCL became a wholly owned subsidiary of the Company (the "Share Exchange").

For accounting purposes, this transaction was accounted for as a reverse acquisition and has been treated as a recapitalization of the Company with GTCL considered the accounting acquirer, and the financial statements of the accounting acquirer became the financial statements of the registrant. The completion of the Share Exchange resulted in a change of control. The Share Exchange was accounted for as a reverse acquisition and re-capitalization. The GTCL shareholders obtained approximately 39% of voting control on the date of Share Exchange. GTCL was the acquirer for financial reporting purposes and the Company was the acquired company. The consolidated financial statements after the acquisition include the balance sheets of both companies at historical cost, the historical results of GTCL and the results of the Company from the acquisition date. All share and per share information in the accompanying consolidated financial statements and footnotes has been retroactively restated to reflect the recapitalization. See Note 11 - Stockholders Equity.

On March 8, 2018, our then-outstanding 140,224,577 shares of common stock were reduced by a reversed split for a ratio of 1 for 150, resulting in 936,519 shares of common stock issued and outstanding post-split. The number of authorized shares of our common stock were not reduced by the reverse stock split. Accordingly, the reverse stock split had the effect of creating additional unissued and unreserved shares of our common stock. All share and per share, information in the accompanying consolidated financial statements and footnotes has been retroactively restated to reflect the reverse split.

Subsequently on August 19, 2019, FINRA approved a reverse split of our common stock at a ratio of 1 for 15, reducing our then outstanding 1,792,834 shares of common stock for a ratio of 1 for 15. The Company was required to issue an additional 1,687 shares for post-split adjustments resulting in 121,216 shares of common stock issued and outstanding post-split. The number of authorized shares all classes were also reduced with the same 1 for 15 ratio. As a result of the reverse split, our common stock now has the CUSIP number: 68557F100. All share and per share, information in the accompanying consolidated financial statements and footnotes has been retroactively restated to reflect the reverse split. See Note 11 - Stockholders Equity.

Also, on August 19, 2019, we changed our name to "Orbsat Corp" from "Orbital Tracking Corp" pursuant to a merger with a newly formed wholly owned subsidiary.

#### Use of Estimates

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the statements of financial condition, and revenues and expenses for the years then ended. Actual results may differ significantly from those estimates. Significant estimates made by management include, but are not limited to, the assumptions used to calculate stock-based compensation, derivative liabilities, preferred deemed dividend and common stock issued for services.

### Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less when acquired to be cash equivalents. The Company places its cash with a high credit quality financial institution. The Company's account at this institution is insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. To reduce its risk associated with the failure of such financial institution, the Company evaluates at least annually the rating of the financial institution in which it holds deposits.

#### Accounts receivable and allowance for doubtful accounts

The Company has a policy of reserving for questionable accounts based on its best estimate of the amount of probable credit losses in its existing accounts receivable. The Company periodically reviews its accounts receivable to determine whether an allowance is necessary based on an analysis of past due accounts and other factors that may indicate that the realization of an account may be in doubt. Quarterly, an adjustment is made offsetting sales for any balance over 90 days, not yet collected in 120 days from the 90-day report date. Account balances deemed to be uncollectible offset sales after all means of collection have been exhausted and the potential for recovery is considered remote. As of September 30, 2019, and December 31, 2018, there is an allowance for doubtful accounts of \$1,626 and \$448, respectively.

#### Inventories

Inventories are valued at the lower of cost or net realizable value, using the first-in first-out cost method. The Company assesses the valuation of its inventories and reduces the carrying value of those inventories that are obsolete or in excess of the Company's forecasted usage to their estimated net realizable value. The Company estimates the net realizable value of such inventories based on analysis and assumptions including, but not limited to, historical usage, expected future demand and market requirements. A change to the carrying value of inventories is recorded to cost of goods sold.

#### Foreign Currency Translation

The Company's reporting currency is U.S. Dollars. The accounts of one of the Company's subsidiaries, GTCL, is maintained using the appropriate local currency, Great British Pound ("GBP"), as the functional currency. All assets and liabilities are translated into U.S. Dollars at balance sheet date, shareholders' equity is translated at historical rates and revenue and expense accounts are translated at the average exchange rate for the year or the reporting period. The translation adjustments are deferred as a separate component of stockholders' equity, captioned as accumulated other comprehensive (loss) gain. Transaction gains and losses arising from exchange rate fluctuation on transactions denominated in a currency other than the functional currency are included in the statements of operations.

The relevant translation rates are as follows: for the three and nine months ended September 30, 2019, closing rate at 1.228700 US\$: GBP, quarter average rate at 1.232981 US\$: GBP and yearly average rate at 1.273268 US\$: GBP, for the three and nine months ended September 30, 2018 closing rate at 1.3036 US\$: GBP, quarter average rate at 1.30281 US\$: GBP and yearly average rate at 1.3513 US\$: GBP, for the year ended 2018 closing rate at 1.274700 US\$: GBP, yearly average rate at 1.296229 US\$: GBP.

#### Revenue Recognition and Unearned Revenue

The Company recognizes revenue from satellite services when earned, as services are rendered or delivered to customers. Equipment sales revenue is recognized when the equipment is delivered to and accepted by the customer. Only equipment sales are subject to warranty. Historically, the Company has not incurred significant expenses for warranties. Equipment sales which have been prepaid, before the goods are shipped are recorded as contract liabilities and once shipped is recognized as revenue. The Company also records as contract liabilities, certain annual plans for airtime, which are paid in advance. Once airtime services are incurred, they are recognized as revenue. Unbilled revenue is recognized for airtime plans whereby the customer is invoiced for its data usage the following month after services are incurred.

The Company's customers generally purchase a combination of our products and services as part of a multiple element arrangement. The Company's assessment of which revenue recognition guidance is appropriate to account for each element in an arrangement can involve significant judgment. This assessment has a significant impact on the amount and timing of revenue recognition.

The Company recognizes revenue when its customer obtains control of promised goods or services, in an amount that reflects the consideration which we expect to receive in exchange for those goods or services. To determine revenue recognition for arrangements that the Company determines are within the scope of ASC 606, we perform the following five steps: (i) identify the contract(s) with a customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations in the contract; and (v) recognize revenue when (or as) we satisfy a performance obligation. The five-step model is applied to contracts when it is probable that we will collect the consideration we are entitled to in exchange for the goods or services transferred to the customer. At contract inception, once the contract is determined to be within the scope of ASC 606, we assess the goods or services promised within each contract and determine those that are performance obligations and assess whether each promised good or service is distinct. We then recognize revenue in the amount of the transaction price that is allocated to the respective performance obligation when (or as) the performance obligation is satisfied.

In accordance with ASU No. 2016-12, Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedient, which is to (1) clarify the objective of the collectability criterion for applying paragraph 606-10-25-7; (2) permit an entity to exclude amounts collected from customers for all sales (and other similar) taxes from the transaction price; (3) specify that the measurement date for noncash consideration is contract inception; (4) provide a practical expedient that permits an entity to reflect the aggregate effect of all modifications that occur before the beginning of the earliest period presented when identifying the satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price to the satisfied and unsatisfied performance obligations; (5) clarify that a completed contract for purposes of transition is a contract for which all (or substantially all) of the revenue was recognized under legacy GAAP before the date of initial application, and (6) clarify that an entity that retrospectively applies the guidance in Topic 606 to each prior reporting period is not required to disclose the effect of the accounting change for the period of adoption. The amendments of this ASU are effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. There was no impact as a result of adopting this ASU on the financial statements and related disclosures. Based on the terms and conditions of the product arrangements, the Company believes that its products and services can be accounted for separately as its products and services have value to the Company's customers on a stand-alone basis. When a transaction involves more than one product or service, revenue is allocated to each deliverable based on its relative fair value; otherwise, revenue is recognized as products are delivered or as services are provided over the term of the customer contract.

Contract liabilities is shown separately in the condensed consolidated balance sheets as current liabilities. At September 30, 2019, we had contract liabilities of approximately \$45,057. At December 31, 2018, we had contract liabilities of approximately \$19,701.

#### Cost of Product Sales and Services

Cost of sales consists primarily of materials, airtime and overhead costs incurred internally and amounts incurred to contract manufacturers to produce our products, airtime and other implementation costs incurred to install our products and train customer personnel, and customer service and third-party original equipment manufacturer costs to provide continuing support to our customers. There are certain costs which are deferred and recorded as prepaids, until such revenue is recognized. Refer to revenue recognition above as to what constitutes contract liabilities.

Shipping and handling costs are included as a component of costs of product sales in the Company's consolidated statements of operations because the Company includes in revenue the related costs that the Company bills its customers.

#### Intangible assets

Intangible assets include customer contracts purchased and recorded based on the cost to acquire them. These assets are amortized over 10 years. Useful lives of intangible assets are periodically evaluated for reasonableness and the assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may no longer be recoverable.

#### Goodwill and other intangible assets

In accordance with Accounting Standards Codification ("ASC") 350-30-65, "Intangibles - Goodwill and Others," the Company assesses the impairment of identifiable intangibles whenever events or changes in circumstances indicate that the carrying value may not be recoverable.

Factors the Company considers to be important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for the overall business; and
- Significant negative industry or economic trends.

When the Company determines that the carrying value of intangibles may not be recoverable based upon the existence of one or more of the above indicators of impairment and the carrying value of the asset cannot be recovered from projected undiscounted cash flows, the Company records an impairment charge. The Company measures any impairment based on a projected discounted cash flow method using a discount rate determined by management to be commensurate with the risk inherent in the current business model. Significant management judgment is required in determining whether an indicator of impairment exists and in projecting cash flows. The Company did not consider it necessary to record any impairment charges during the three and nine months ended September 30, 2019 and the year ended December 31, 2018, respectively.

#### Property and Equipment

Property and equipment are carried at historical cost less accumulated depreciation. Depreciation is based on the estimated service lives of the depreciable assets and is calculated using the straight-line method. Expenditures that increase the value or productive capacity of assets are capitalized. Fully depreciated assets are retained in the property and equipment, and accumulated depreciation accounts until they are removed from service. When property and equipment are retired, sold or otherwise disposed of, the asset's carrying amount and related accumulated depreciation are removed from the accounts and any gain or loss is included in operations. Repairs and maintenance are expensed as incurred.

The estimated useful lives of property and equipment are generally as follows:

	Years
Office furniture and fixtures	4
Computer equipment	4
Rental equipment	4
Appliques	10
Website development	2

#### Impairment of long-lived assets

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable, or at least annually. The Company recognizes an impairment loss when the sum of expected undiscounted future cash flows is less than the carrying amount of the asset. The amount of impairment is measured as the difference between the asset's estimated fair value and its book value. The Company did not consider it necessary to record any impairment charges during the periods ended September 30, 2019 and December 31, 2018, respectively.

#### Accounting for Derivative Instruments

Derivatives are required to be recorded on the balance sheet at fair value. These derivatives, including embedded derivatives in the Company's structured borrowings, are separately valued and accounted for on the Company's balance sheet. Fair values for exchange traded securities and derivatives are based on quoted market prices. Where market prices are not readily available, fair values are determined using market-based pricing models incorporating readily observable market data and requiring judgment and estimates.

	rsion feature tive liability
Balance at January 1, 2019	 -
Derivative liability	65,000
Change in fair value included in earnings	 36,925
Balance at March 31, 2019	\$ 101,925
Derivative Liability	(65,000)
Change in fair value included in earnings	(36,925)
Balance at September 30, 2019	\$ -

The current portion of the convertible notes were accounted for as liabilities at the date of issuance and adjusted to fair value through earnings for the three months ended March 31, 2019. On May 14, 2019 due to the cash repayment any derivative liability recorded was reversed.

The Company did not identify any other assets or liabilities that are required to be presented on the condensed consolidated balance sheets at fair value in accordance with the accounting guidance. The carrying amounts reported in the balance sheet for cash, accounts payable, and accrued expenses approximate their estimated fair market value based on the short-term maturity of the instruments.

#### Stock Based Compensation

Stock-based compensation is accounted for based on the requirements of the Share-Based Payment Topic of ASC 718 which requires recognition in the consolidated financial statements of the cost of employee and director services received in exchange for an award of equity instruments over the period the employee or director is required to perform the services in exchange for the award (presumptively, the vesting period). The ASC also requires measurement of the cost of employee and director services received in exchange for an award based on the grant-date fair value of the award.

Pursuant to ASC Topic 718, for share-based payments to consultants and other third-parties, compensation expense is determined at the "measurement date." The expense is recognized over the vesting period of the award. Until the measurement date is reached, the total amount of compensation expense remains uncertain. The Company initially records compensation expense based on the fair value of the award at the reporting date. Further, ASC Topic 718, provides guidance about which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718, such as the repricing of share options, which would revalue those options and the accounting for the cancellation of an equity award whether a replacement award or other valuable consideration is issued in conjunction with the cancellation. If not, the cancellation is viewed as a replacement and not a modification, with a repurchase price of 0.

#### Income Taxes

The Company accounts for income taxes pursuant to the provision of ASC 740-10, "Accounting for Income Taxes" ("ASC 740-10") which requires, among other things, an asset and liability approach to calculating deferred income taxes. The asset and liability approach require the recognition of deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. A valuation allowance is provided to offset any net deferred tax assets for which management believes it is more likely than not that the net deferred asset will not be realized.

The Company follows the provision of ASC 740-10 related to Accounting for Uncertain Income Tax Positions. When tax returns are filed, there may be uncertainty about the merits of positions taken or the amount of the position that would be ultimately sustained. In accordance with the guidance of ASC 740-10, the benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions.

Tax positions that meet the more likely than not recognition threshold is measured at the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefit associated with tax positions taken that exceed the amount measured as described above should be reflected as a liability for uncertain tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

The Company believes its tax positions are all more likely than not to be upheld upon examination. As such, the Company has not recorded a liability for uncertain tax benefits.

The Company has adopted ASC 740-10-25, "Definition of Settlement," which provides guidance on how an entity should determine whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits and provides that a tax position can be effectively settled upon the completion and examination by a taxing authority without being legally extinguished. For tax positions considered effectively settled, an entity would recognize the full amount of tax benefit, even if the tax position is not considered more likely than not to be sustained based solely on the basis of its technical merits and the statute of limitations remains open. The federal and state income tax returns of the Company are subject to examination by the IRS and state taxing authorities, generally for three years after they are filed.

#### Leases

Effective January 1, 2019, the Company accounts for its leases under ASC 842, Leases. Under this guidance, arrangements meeting the definition of a lease are classified as operating or financing leases, and are recorded on the consolidated balance sheet as both a right of use asset and lease liability, calculated by discounting fixed lease payments over the lease term at the rate implicit in the lease or the Company's incremental borrowing rate. Lease liabilities are increased by interest and reduced by payments each period, and the right of use asset is amortized over the lease term. For operating leases, interest on the lease liability and the amortization of the right of use asset results in front-loaded expense over the lease term. Variable lease expenses are recorded when incurred.

In calculating the right of use asset and lease liability, the Company has elected to combine lease and non-lease components. The Company excludes short-term leases having initial terms of 12 months or less from the new guidance as an accounting policy election, and recognizes rent expense on a straight-line basis over the lease term.

The Company continues to account for leases in the prior period financial statements under ASC Topic 840.

#### Earnings per Common Share

Net income (loss) per common share is calculated in accordance with ASC Topic 260: Earnings per Share ("ASC 260"). Basic income (loss) per share is computed by dividing net income (loss) by the weighted average number of shares of common stock outstanding during the period. The computation of diluted net loss per share does not include dilutive common stock equivalents in the weighted average shares outstanding as they would be anti-dilutive. In periods where the Company has a net loss, all dilutive securities are excluded.

The following are dilutive common stock equivalents during the period ended:

	September 30, 2019	September 30, 2018
Convertible preferred stock		147,649
Convertible notes payable (1)	8,050,000	-
Stock options	39,044	21,336
Stock warrants	4,000	4,000
Total	8,093,044	172,985

(1) 8,050,000 shares of our common stock issuable upon conversion of \$805,000 of Convertible Notes Payable as of September 30, 2019, not accounting for 4.99% beneficial ownership limitations.

On April 30, 2019, the Company exchanged preferred shares to promissory notes and is treated as extinguishment of preferred shares. In accordance with ASC 260-10-S99, such extinguishment on preferred shares considered as redemptions of preferred shares and the difference between the fair value of the consideration and the carrying amount of the preferred shares will adjust the net income (loss) available to common stockholders in the calculation of earnings per shares. The following are the adjustment to the net income (loss) available to common stockholders during the period ended:

	S	Three Months Ended september 30, 2019	Three Months Ended September 30, 2018	Nine Months Ended September 30, 2019	 Nine Months Ended September 30, 2018
Net loss	\$	(300,947)	\$ (324,387)	\$ (996,194)	\$ (593,465)
Preferred shares redemption adjustment	\$	-	\$ -	\$ 201,924	\$ -
Net loss available to common shareholders	\$	-	\$ -	\$ (794,270)	\$ -
NET INCOME (LOSS) ATTRIBUTABLE TO COMMON STOCKHOLDERS					
Weighted number of common shares outstanding – basic & diluted		119,876	62,435	 91,359	 48,294
Loss applicable to common shareholders per share	\$	(2.51)	\$ (5.20)	\$ (8.69)	\$ (12.13)

#### Related Party Transactions

A party is considered to be related to the Company if the party directly or indirectly or through one or more intermediaries, controls, is controlled by, or is under common control with the Company. Related parties also include principal owners of the Company, its management, members of the immediate families of principal owners of the Company and its management and other parties with which the Company may deal if one party controls or can significantly influence the management or operating policies of the other to an extent that one of the transacting parties might be prevented from fully pursuing its own separate interests. A party which can significantly influence the management or operating policies of the transacting parties or if it has an ownership interest in one of the transacting parties and can significantly influence the other to an extent that one or more of the transacting parties might be prevented from fully pursuing its own separate interests is also a related party.

### Recent Accounting Pronouncements

In May 2016, the FASB issued ASU No. 2016-12, Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedient, which is to (1) clarify the objective of the collectability criterion for applying paragraph 606-10-25-7; (2) permit an entity to exclude amounts collected from customers for all sales (and other similar) taxes from the transaction price; (3) specify that the measurement date for noncash consideration is contract inception; (4) provide a practical expedient that permits an entity to reflect the aggregate effect of all modifications that occur before the beginning of the earliest period presented when identifying the satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price to the satisfied and unsatisfied performance obligations; (5) clarify that a completed contract for purposes of transition is a contract for which all (or substantially all) of the revenue was recognized under legacy GAAP before the date of initial application, and (6) clarify that an entity that retrospectively applies the guidance in Topic 606 to each prior reporting period is not required to disclose the effect of the accounting change for the period of adoption. The amendments of this ASU are effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. There was no impact as a result of adopting this ASU on the financial statements and related disclosures.

In January 2016, the FASB issued ASU No. 2016-01, Financial Instruments — Overall: Recognition and Measurement of Financial Assets and Financial Liabilities. The guidance affects the accounting for equity investments, financial liabilities under the fair value option and the presentation and disclosure requirements of financial instruments. The guidance is effective in the first quarter of fiscal 2019. Early adoption is permitted for the accounting guidance on financial liabilities under the fair value option. There was no impact as a result of adopting this ASU on the financial statements and related disclosures.

In May 2017, the FASB issued ASU 2017-09, Compensation - Stock Compensation (Topic 718): Scope of Modification Accounting (ASU 2016-09), which provides guidance about which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718, such as the repricing of share options, which would revalue those options and the accounting for the cancellation of an equity award whether a replacement award or other valuable consideration is issued in conjunction with the cancellation. If not, the cancellation is viewed as a replacement and not a modification, with a repurchase price of 0. This pronouncement is effective for annual reporting periods beginning after December 15, 2017. The Company adopted this standard on January 1, 2018 and did not have a material impact on the Company's financial statements.

In July 2017, the FASB issued ASU No. 2017-11, Earnings Per Share, Distinguishing Liabilities from Equity and Derivatives and Hedging, which changes the accounting and earnings per share for certain instruments with down round features. The amendments in this ASU are applied using a cumulative-effect adjustment as of the beginning of the fiscal year or retrospective adjustment to each period presented and is effective for annual periods beginning after December 15, 2018, and interim periods within those periods.

On December 22, 2017 the SEC issued Staff Accounting Bulletin 118 (SAB 118), which provides guidance on accounting for the tax effects of the Tax Cuts and Jobs Act (the "TCJA"). SAB 118 provides a measurement period that should not extend beyond one year from the enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the TCJA for which the accounting under ASC 740 is complete. To the extent that a company's accounting for certain income tax effects of the TCJA is incomplete but for which they are able to determine a reasonable estimate, it must record a provisional amount in the financial statements. Provisional treatment is proper in light of anticipated additional guidance from various taxing authorities, the SEC, the FASB, and even the Joint Committee on Taxation. If a company cannot determine a provisional amount to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provisions of the tax laws that were in effect immediately before the enactment of the TCJA. The Company has applied this guidance to its consolidated financial statements.

In November 2018, the FASB amended Topic 842, Leases, by issuing ASU No. 2016-02, which requires lessees to recognize leases on-balance sheet and disclose key information about leasing arrangements. Topic 842 with ASU No. 2018-01, Land Easement Practical Expedient for Transition to Topic 842; ASU No. 2018-10, Codification Improvements to Topic 842, Leases; and ASU No. 2018-11, Targeted Improvements. The new standard establishes a right-of-use model (ROU) that requires a lessee to recognize a ROU asset and lease liability on the balance sheet for all leases with a term longer than 12 months. Leases will be classified as finance or operating, with classification affecting the pattern and classification of expense recognition in the income statement. The new standard was effective for us on January 1, 2019, however the Company did not have any leases that met the criteria as established above, until July 24, 2019, when the Company entered into a three year lease for its UK office and warehouse for annual rent of £25,536 or GBP:USD using exchange rate close for liability of 1.2287 or \$31,376. An entity may choose to use either (1) its effective date or (2) the beginning of the earliest comparative period presented in the financial statements as its date of initial application. If an entity chooses the second option, the transition requirements for existing leases also apply to leases entered into between the date of initial application and the effective date. The entity must also recast its comparative period financial statements and provide the disclosures required by the new standard for the comparative periods. Consequently, financial information will not be updated, and the disclosures required under the new standard will not be provided for dates and periods before January 1, 2019.

At September 30, 2019, the Company had current and long-term operating lease liabilities of \$27,087 and \$54,479, respectively, and right of use assets of \$84,181.

Other accounting standards that have been issued or proposed by FASB that do not require adoption until a future date are not expected to have a material impact on the consolidated financial statements upon adoption. The Company does not discuss recent pronouncements that are not anticipated to have an impact on or are unrelated to its financial condition, results of operations, cash flows or disclosures.

#### NOTE 2 - GOING CONCERN CONSIDERATIONS

The accompanying condensed consolidated financial statements are prepared assuming the Company will continue as a going concern. At September 30, 2019, the Company had an accumulated deficit of approximately \$10,731,617, negative working capital of approximately \$353,537 and net loss of approximately \$996,194 during the nine months ended September 30, 2019. These factors raise substantial doubt about the Company's ability to continue as a going concern for one year from the issuance of the financial statements. The ability of the Company to continue as a going concern is dependent upon obtaining additional capital and financing. Management intends to attempt to raise additional funds by way of a public or private offering. While the Company believes in the viability of its strategy to raise additional funds, there can be no assurances to that effect. The condensed consolidated financial statements do not include any adjustments relating to classification of assets and liabilities that might be necessary should the Company be unable to continue as a going concern.

#### **NOTE 3 - INVENTORIES**

At September 30, 2019 and December 31, 2018, inventories consisted of the following:

	Septemb	ber 30, 2019	December 31, 2018		
Finished goods	\$	448,210	\$	269,024	
Less reserve for obsolete inventory		<u>-</u>		<u>-</u>	
Total	\$	448,210	\$	269,024	

For the nine months ended September 30, 2019 and the year ended December 31, 2018, the Company did not make any change for reserve for obsolete inventory.

#### NOTE 4 – PREPAID EXPENSES

Prepaid expenses amounted to \$37,715 at September 30, 2019 and \$1,926 at December 31, 2018, respectively. Prepaid expenses include prepayments in cash for accounting fees, prepayments in equity instruments, which are being amortized over the terms of their respective agreements, as well as cost associated with certain contract liabilities. The current portion consists of costs paid for future services which will occur within a year.

#### NOTE 5 - PROPERTY AND EQUIPMENT

At September 30, 2019 and December 31, 2018, property and equipment consisted of the following:

	September 30, 2019			December 31, 2018		
Office furniture and fixtures	\$	77,511	\$	76,907		
Computer equipment		47,580		30,678		
Rental equipment		69,998		66,090		
Appliques		2,160,096		2,160,096		
Website development		25,780		23,061		
Less accumulated depreciation		(996,081)		(836,987)		
Total	\$	1,384,884	\$	1,519,845		

Depreciation expense was \$184,484 and \$202,906 for the nine months ended September 30, 2019 and 2018, respectively. For the three months ended September 30, 2019 and 2018, depreciation expense was \$62,859 and \$68,693, respectively.

### NOTE 6 – INTANGIBLE ASSETS

On December 10, 2014, the Company entered the satellite voice and data equipment sales and service business through the purchase of certain contracts from Global Telesat Corp. ("GTC"). These contracts permit the Company to utilize the Globalstar, Inc. and Globalstar LLC (collectively, "Globalstar") mobile satellite voice and data network. The purchase price for the contracts of \$250,000 was paid by the Company under an asset purchase agreement by and among the Company, its wholly owned subsidiary, Orbital Satcom, GTC and World Surveillance Group, Inc.

Included in the purchased assets are: (i) the rights and benefits granted to GTC under each of the Globalstar Contracts, subject to certain exclusions, (ii) account and online access to the Globalstar Cody Simplex activation system, (iii) GTC's existing customers who are serviced pursuant to the Globalstar Contracts (only as to their business directly and exclusively related to the Globalstar Contracts), and (iv) all of GTC's rights and benefits directly and exclusively related to the Globalstar Contracts.

Amortization of customer contracts are included in depreciation and amortization. For the nine months ended September 30, 2019 and 2018, the Company amortized \$18,750, respectively. For the three months ended September 30, 2019 and 2018, the Company amortized \$6,250, respectively. Future amortization of intangible assets is as follows:

2019	6,250
2020	25,000
2021	25,000
2022	25,000
2023 and thereafter	50,000
Total	\$ 131,250

On February 19, 2015, the Company issued 444 of its common stock, par value \$0.0001, at \$112.50 per share, or \$50,000, to a consultant as compensation for the design and delivery of dual mode gsm/Globalstar Simplex tracking devices and related hardware and intellectual property. The design is in need of further enhancements, before the Company can include it in its existing product lines. Upon receipt of sufficient additional capital, the Company intends to complete the launch of its new tracking design.

### NOTE 7 - ACCOUNTS PAYABLE AND ACCRUED OTHER LIABILITIES

Accounts payable and accrued other liabilities consisted of the following:

	September 30, 2019		Dec	ember 31, 2018
Accounts payable	\$	881,615	\$	625,157
Rental deposits		14,840		22,991
Customer deposits payable		40,159		37,099
Accrued interest		21,458		-
Accrued wages & payroll liabilities		5,708		14,807
Property tax payable		10,267		31,955
VAT liability & sales tax payable		36,978		47,875
Pre-merger accrued other liabilities		88,448		65,948
Accrued other liabilities		14,132		28,634
Total	\$	1,113,605	\$	874,466

#### NOTE 8 – NOTE EXCHANGE AGREEMENT

On April 30, 2019, the Company entered into a Shares for Note Exchange Agreement (each, an "Agreement" and collectively, the "Agreements") with certain holders of the Company's preferred stock (the "Converting Stockholders"). Pursuant to the terms of the Agreements, the Company agreed to exchange the preferred shares held by the respective Converting Stockholders for promissory notes as follows:

Series of Preferred Stock	No. of Converting Holders of Preferred Stock	Aggregate No. of Shares Held by Converting Stockholders	]	Aggregate Principal Amount of Notes into which Shares Converted
В	1	222	\$	11
C	1	123,526	\$	12,353
D	3	147,577	\$	29,516
E	_	_	\$	_
F	1	23,333	\$	233
G	2	346,840	\$	3,468
Н	3	916	\$	916
I	3	3,241	\$	3,241
J	5	4,296	\$	42,961
K	7	70,571	\$	70,571
L	3	1,333	\$	5,000
	TOTAL:	721,855	\$	168,270

In exchange for the above-referenced shares of preferred stock, the Company issued a promissory note (each, a "Note" and collectively, the "Notes") to each of the Converting Stockholders on April 30, 2019. Each Note bears interest at a rate of 6% per annum and is due on the second anniversary of the issuance date. Interest accrues on a simple interest, non-compounded basis and will be added to the principal amount on the maturity date. In the event that any amount due under a Note is not paid as and when due, such amounts will accrue interest at the rate of 12% per year, simple interest, non-compounding, until paid. The Company may prepay the Notes at any time.

For the nine months ended September 30, 2019, the Company repaid \$46,422 of the notes, leaving a balance of \$121,848 as long-term notes payable. For the three and nine months ended September 30, 2019, the Company recorded interest in relation to the note of \$1,843 and \$3,065, respectively.

### NOTE 9 – CONVERTIBLE NOTES PAYABLE

### Convertible Notes Payable - current portion

On January 14, 2019, under the terms of a Securities Purchase Agreement, we issued a Convertible Promissory Note in the amount of \$65,000 (the "Note") to Power Up Lending Group Ltd. ("Power Up"). The Note bears interest at a rate of twelve percent (12%) per year and is due one (1) year from the date of issue. Beginning 180 days from the issue date, the Note is convertible to our common stock at a price equal to 61% of the Market Price, which is defined as the lowest trading price for our common stock during the 15 trading days prior to the conversion notice. Conversions under the Note are limited such that the holder may not convert the Note to the extent that the number of shares of common stock issuable upon the conversion would result in beneficial ownership by the holder and its affiliates of more than 4.99% of our outstanding shares of

common stock. In the event of any default, the Note will bear interest at a rate of 22% per year. The Note may be pre-paid at a premium for the first 150 days after issue, with the pre-payment amount ranging from 115% of the balance to 140% of the balance. After 150 days from issue, pre-payment of the Note is not allowed. On May 14, 2019, the Company repaid the convertible note payable, an aggregate of \$87,778, representing principal of \$65,000, prepayment penalty of \$20,257 and accrued interest of \$2,522. The Company has paid the debenture in cash and not converted the note to its common stock, any note amortization and derivative liabilities have been reversed. The interest and the prepayment penalty are reflected on the statement of operations as interest expense.

As of September 30, 2019 and 2018, outstanding balance of the current portion of convertible notes payable was \$0.. For the nine months ended September 30, 2019 and 2018, we recorded interest expense in relation to this note payable of \$87,779 and \$0, which includes a \$20,257 pre-payment penalty. For the three months ended September 30, 2019 and 2018, we recorded interest expense of \$0.

#### Convertible notes payable - long term

On May 14, 2019 (the "Issue Date"), the Company entered into a Note Purchase Agreement (the "NPA") by and among the Company and the lenders set forth on the lender schedule to the NPA (the "Lenders"), as amended by that certain Amendment to Note Purchase Agreement (the "Amendment," and, together with the NPA, the "Agreement") by and among the Company and the Lenders. In total, pursuant to the Agreement, the Company issued an aggregate principal amount of \$805,000 of its convertible promissory notes (the "Notes").

The Notes bear interest at a rate of 6% per annum, simple interest, and mature on the third anniversary of the Issue Date (the "Maturity Date"), to the extent that the Notes and the principal amounts and any interest accrued thereunder (the "Indebtedness") have not been converted into shares of common stock of the Company. Interest on the Notes will accrue on a simple interest, non-compounded basis and will be added to the principal amounts on the Maturity Date or such earlier date as may be due upon an Event of Default (as defined below), at which time all Indebtedness will be due and payable, unless earlier converted into Conversion Shares (as defined below). In the event that any amount due under the Notes is not paid as and when due, such amounts will accrue interest at the rate of 12% per year, simple interest, non-compounding, until paid. The Company may not pre-pay or redeem the Notes other than as required by the Agreement. The Notes are general, unsecured obligations of the Company. The proceeds of the Notes will be used to repay certain outstanding indebtedness of the Company and for general corporate purposes. For the three and nine months ended September 30, 2019, the Company recorded simple interest expense of \$11,799 and \$18,394, respectively.

The holders of the Notes (the "Holders") have an optional right of conversion. A Holder may elect to convert its Note, and all of the Indebtedness outstanding as of such time, into the number of fully paid and non-assessable shares of Common Stock (the "Conversion Shares") as determined by dividing the Indebtedness by \$0.10, subject to certain adjustments, but excluding adjustment for a reserve stock split of no more than 1:20 contemplated by the Company at the Issue Date. The optional right of conversion is subject to a beneficial ownership limitation of 4.99% of the number of shares of Common Stock outstanding immediately after giving effect to the issuance of shares of Common Stock issuable upon conversion.

The Agreement contains customary representations and warranties and customary affirmative and negative covenants. These covenants include, among other things, certain limitations on the ability of the Company to: (i) pay dividends on its capital stock; (ii) make distributions in respect of its capital stock; (iii) acquire shares of capital stock; and, (iv) sell, lease or dispose of assets. Pursuant to the Agreement, the Holders are granted demand registration rights and pre-emptive rights as set forth in the Agreement. The Agreement includes customary events of default, including, among others: (i) non-payment of amounts due thereunder, (ii) non-compliance with covenants thereunder, (iii) bankruptcy or insolvency (each, an "Event of Default"). Upon the occurrence of an Event of Default, a majority of the Holders may accelerate the maturity of the Indebtedness.

In comparison to the fair market value of the common stock on May 14, 2019, and the fixed effective conversion rate of \$0.10 per common share, the lesser amount of the conversion feature or debt was \$805,000 and presented a beneficial conversion feature. Thus, the Company recorded a discount on the debt of \$805,000 with a corresponding increase to additional paid in capital. For the three and nine months ended September 30, 2019, we amortized the discount on the debt, to interest expense of \$67,573 and \$102,094, resulting in a balance of unamortized discount notes payable of \$702,906.

#### NOTE 10 - DERIVATIVE LIABILITIES

The current portion of the convertible notes were accounted for as liabilities at the date of issuance and adjusted to fair value through earnings for the three months ended March 31, 2019. On May 14, 2019, due to the cash repayment any derivative liability was fair valued at repayment date and a gain was recorded for the reversal of derivative liability.

	C	onversion
		feature
	đ	lerivative
		liability
Balance at January 1, 2019		-
Derivative liability		65,000
Change in fair value included in earnings		36,925
Balance at March 31, 2019	\$	101,925
Change in fair value included in earnings		32,752
Derivative liability reversed		(134,677)
Balance at September 30, 2019	\$	_

The Company used the following assumptions for determining the fair value of the convertible instruments granted under the Black-Scholes option pricing model:

	September 30, 2019
Expected volatility	328%
Expected term - years	0.79
Risk-free interest rate	2.57%
Expected dividend yield	-%

#### NOTE 11 - STOCKHOLDERS' EQUITY

#### Capital Structure

On March 28, 2014, in connection with the Reincorporation (see Note 1), all share and per share values for all periods presented in the accompanying condensed consolidated financial statements are retroactively restated for the effect of the Reincorporation.

On March 5, 2016, the Company shareholders voted in favor of an amendment to its Articles of Incorporation to increase the total number of shares of authorized capital stock to 800,000,000 shares consisting of (i) 750,000,000 shares of common stock and (ii) 50,000,000 shares of preferred stock from 220,000,000 shares consisting of (i) 200,000,000 shares of common stock and (ii) 20,000,000 shares of preferred stock.

Effective March 8, 2018, we conducted a reverse split of our common stock at a ratio of 1 for 150. All share and per share information in the accompanying condensed consolidated financial statements and footnotes has been retroactively restated to reflect the reverse split.

On July 24, 2019, the Company filed a Certificate of Change (the "Certificate of Change") with the Nevada Secretary of State. The Certificate of Change provides for (i) a 1-for-15 reverse split (the "Reverse Split") of the Company's common stock, \$0.0001 par value per share, and the Company's preferred stock, \$0.0001 par value per share, (ii) a reduction in the number of authorized shares of common stock in direct proportion to the Reverse Split (i.e. from 750,000,000 shares to 50,000,000 shares), and (iii) a reduction in the number of authorized shares of preferred stock in direct proportion to the Reverse Split (i.e. from 50,000,000 shares to 3,333,333 shares). No fractional shares will be issued in connection with the Reverse Split. Stockholders who otherwise would be entitled to receive fractional shares of common stock or preferred stock, as the case may be, will have the number of post-Reverse Split shares to which they are entitled rounded up to the nearest whole number of shares. No stockholders will receive cash in lieu of fractional shares. The Reverse Split was approved by FINRA on August 19, 2019.

The authorized capital of the Company consists of 50,000,000 shares of common stock, par value \$0.0001 per share and 3,333,333 shares of preferred stock, par value \$0.0001 per share, as of September 30, 2019.

#### Preferred Stock

As of September 30, 2019, there were 3,333,333 shares of Preferred Stock authorized.

On December 5, 2017, pursuant to the approval of our board of directors and a majority of the shareholders in each class, we amended the Certificates of Designation for our Series C, D, E, H, I, J, and K Preferred Stock. The amendments changed the conversion rights of these classes of preferred stock such that the Maximum Conversion as defined in each such Certificate of Designation was increased from 4.99% to 9.99% of our outstanding shares of common stock.

On May 20, 2019, following the approval on May 14, 2019, of the board of directors the Company and a majority of the shareholders of the Series E preferred stock, the Company filed an Amended and Restated Certificate of Designations for the Company's Series E preferred stock. The amendments had the effect of changing the conversion rights such that the 9.99% blocker was eliminated

On July 12, 2019, pursuant to the approval of our board of directors and a majority of the shareholders in each class, we amended the Certificates of Designation for our Series E, I and L Preferred Stock. The amendments had the effect of authorizing the Company's Board to require the conversion of the Series E, I and L preferred stock into common stock of the Company at the then-applicable conversion ratio, without the approval of any holders of Series E, I and L preferred stock.

Also on July 12, 2019, the Company filed Certificates of Withdrawal of Certificate of Designations for the Company's Series A, B, C, D, F, G, H and J preferred stock, pursuant to which the Series A, B, C, D, F, G, H and J preferred stock was cancelled.

On July 15, 2019, the Company filed a Certificate of Withdrawal of Certificate of Designations (the "Series K Certificate") for the Company's Series K preferred stock, pursuant to which the Series K preferred stock was cancelled.

On July 18, 2019, the Company filed Certificates of Withdrawal of Designations for the Company's Series E, I and L preferred stock, pursuant to which the Series E, I and L preferred stock was cancelled.

As of September 30, 2019, there were no shares of Series A, B, C, D, E, F, G, H, I, J, K and L convertible preferred stock authorized, and no shares issued and outstanding.

#### Common Stock

As of September 30, 2019, there were 50,000,000 shares of common stock authorized and 121,216 shares issued and outstanding.

#### Stock Options

#### 2018 Incentive Plan

On June 14, 2018, our Board of Directors approved the 2018 Incentive Plan (the "Plan"). The 2014 Equity Incentive Plan was closed and superseded by the 2018 Incentive Plan. The purpose of the Plan is to provide a means for the Company to continue to attract, motivate and retain management, key employees, consultants and other independent contractors, and to provide these individuals with greater incentive for their service to the Company by linking their interests in the Company's success with those of the Company and its shareholders. An Award may also be granted to any consultant, agent, advisor or independent contractor for bona fide services rendered to the Company or any Related Company that; are not in connection with the offer and sale of the Company's securities in a capital raising transaction, and do not directly or indirectly promote or maintain a market for the Company's securities. The Plan shall be administered by the Board or its Compensation Committee and may grant Options designated as Incentive Stock Options or Nonqualified Stock Options. The Plan provides that up to a maximum of 66,667 shares of the Company's common stock (subject to adjustment) are available for issuance under the Plan. Subject to earlier termination in accordance with the terms of the Plan and the instrument evidencing the Option, the maximum term of an Incentive Stock Option shall not exceed ten years, and in the case of an Incentive Stock Option granted to a Ten Percent Stockholder, shall not exceed five years. Any portion of an Option that is not vested and exercisable on the date of a Participant's Termination of Service shall expire on such date. In the event of a Change in Control; all outstanding Awards, other than Performance Shares and Performance Units, shall become fully and immediately exercisable, and all applicable deferral and restriction limitations or forfeiture provisions shall lapse, only if and to the extent such Awards are not converted, assumed or replaced by the Successor Company.

The exercise price of an Incentive Stock Option shall be at least 100% of the Fair Market Value of the Common Stock on the Grant Date, and in the case of an Incentive Stock Option granted to a Participant who owns more than 10% of the total combined voting power of all classes of the stock of the Company or of its parent or subsidiary corporations (a "Ten Percent Stockholder"), shall not be less than 110% of the Fair Market Value of the Common Stock on the Grant Date. As of December 31, 2018, Mr. David Phipps, is a Ten Percent Stockholder. The determination of more than 10% ownership shall be made in accordance with Section 422 of the Code. To the extent the aggregate Fair Market Value (determined as of the Grant Date) of Common Stock with respect to which a Participant's Incentive Stock Options become exercisable for the first time during any calendar year (under the Plan and all other stock option plans of the Company and its parent and subsidiary corporations) exceeds \$100,000, such portion in excess of \$100,000 shall be treated as a Nonqualified Stock Option.

On June 14, 2018, we issued 18,333 new stock options to our executives and directors under the 2018 Incentive Plan. All options issued have an exercise price of \$22.50 per share, with the exception of David Phipps, a Ten Percent Stockholder, whose exercise price is \$24.00, vest in equal quarterly installments starting July 1, 2018 over the next two years and expire on July 1, 2021. For the year ended December 31, 2018, the amount of vested options was 4,583. On July 1, 2018, 2,292 options were fully vested and valued on the vesting date at approximately \$20.70 per option or a total of \$47,422 using a Black-Scholes option pricing model with the following assumptions: strike price of 22.50 stock price of \$20.70 per share (based on the market price at close on July 1, 2018) volatility of 718%, expected term of 3 years, and a risk-free interest rate of 2.69%. On October 1, 2018, an additional 2,292 options were fully vested and valued on the vesting date at approximately \$20.70 per option or a total of \$47,422 using a Black-Scholes option pricing model with the following assumptions: stock price of \$20.70 per share (based on the market price close at grant date on June 14, 2018) volatility of 607%, expected term of 3 years, and a risk-free interest rate of 2.64%. In reference to this grant, the company recorded stock-based compensation of \$81,698 for the year ended December 31, 2018.

On December 18, 2018, the Company cancelled the unvested portion of options previously granted on June 14, 2018, under the 2018 Incentive Plan totaling 13,750. The grants cancelled will be returned to the Plan.

The number of options cancelled to our officers and directors were as follows:

David Phipps, President, CEO, and Director	(5,000)
Theresa Carlise, CFO	(2,500)
Hector Delgado, Director	(1,250)

In addition, we cancelled options to purchase a total of (5,000) shares to two key employees.

On December 18, 2018, we issued 55,417 new stock options to our executives and directors under the 2018 Incentive Plan. All options issued have an exercise price of \$2.25 per share, with the exception of David Phipps, a Ten Percent Stockholder, whose exercise price is \$2.55, are fully vested and expire on December 17, 2023. The options were valued on the grant date at approximately \$2.25 per option or a total of \$124,674 using a Black-Scholes option pricing model with the following assumptions: strike price of \$2.25 stock price of \$2.25 per share (based on the market price at close on December 17, 2018) volatility of 773%, expected term of 5 years, and a risk-free interest rate of 2.69%.

On January 18, 2019, David Phipps exercised 21,667 options via a cashless exercise. Additionally, on January 18, 2019, two employees exercised 18,333 options through a cashless exercise. The Company withheld newly acquired shares pursuant to the exercise of the Option. The amount of common stock issued is calculated by using [Number of Options Exercising] minus [Exercise Price] \* [Number of Options Exercising] divided by [Prior Close OSAT Market Price]. As a result of the exercise 21,619 shares of common stock were issued.

	Options Exercised	 Exercise Price	 Market Price	Shares withheld as Payment	Common Stock Issued
David Phipps	21,667	\$ 2.55	\$ 5.25	10,524	11,143
Other	18,333	\$ 2.25	\$ 5.25	7,857	10,476
	40,000			18,381	21,619

#### **Options Issued Outside of Plan**

On February 19, 2015, the Company issued to Mr. Rector, the former Chief Executive Officer, Chief Financial Officer and director of the Company, a seven-year option to purchase 956 shares of common stock as compensation for services provided to the Company. The options have an exercise price of \$112.50 per share, were fully vested on the date of grant and shall expire in February 2022. The 956 options were valued on the grant date at approximately \$112.50 per option or a total of \$107,500 using a Black-Scholes option pricing model with the following assumptions: stock price of \$112.50 per share (based on the sale of common stock in a private placement), volatility of 380%, expected term of 7 years, and a risk-free interest rate of 1.58%. In connection with the stock option grant, the Company recorded stock-based compensation for the year ended December 31, 2015 of \$107,500, respectively.

On December 28, 2015, the Company issued Ms. Carlise, Chief Financial Officer, a ten-year option to purchase 222 shares of common stock as compensation for services provided to the Company. The options have an exercise price of \$112.50 per share, were fully vested on the date of grant and shall expire in December 2025. The 222 options were valued on the grant date at approximately \$2,925.29 per option or a total of \$650,000 using a Black-Scholes option pricing model with the following assumptions: stock price of 2,925.29 per share (based on the closing price of the Company's common stock of the date of issuance), volatility of 992%, expected term of 10 years, and a risk-free interest rate of 1.05%. In connection with the stock option grant, the Company recorded stock-based compensation for the year ended December 31, 2015 of \$650,000, respectively.

Also, on December 28, 2015, the Company issued Mr. Delgado, its Director, a ten-year option to purchase 89 shares of common stock as compensation for services provided to the Company. The options have an exercise price of \$112.50 per share, were fully vested on the date of grant and shall expire in December 2025. The 89 options were valued on the grant date at approximately \$2,925.73 per option or a total of \$260,000 using a Black-Scholes option pricing model with the following assumptions: stock price of \$2,925.73 per share (based on the closing price of the Company's common stock of the date of issuance), volatility of 992%, expected term of 10 years, and a risk-free interest rate of 1.05%. In connection with the stock option grant, the Company recorded stock-based compensation for the year ended December 31, 2015 of \$260,000, respectively.

On December 16, 2016, the Company issued options to Mr. Phipps, to purchase up to 4,444 shares of common stock. The options were issued outside of the Company's 2014 Equity Incentive Plan and are not governed by the 2014 Plan. The options have an exercise price of \$122.50 per share, vest immediately, and have a term of ten years. The 4,444 options were valued on the grant date at approximately \$42.75 per option or a total of \$190,000 using a Black-Scholes option pricing model with the following assumptions: stock price of \$42.75 per share (based on the closing price of the Company's common stock of the date of issuance), volatility of 872%, expected term of 10 years, and a risk-free interest rate of 1.0500%. In connection with the stock option grant, the Company recorded stock-based compensation for the year ended December 31, 2016 of \$190,000, respectively.

On May 26, 2017, the Company issued 2,222 options to Mr. Phipps, 1,667 options to Theresa Carlise, 556 options to Hector Delgado, its Director and 8,889 options to certain employees of the Company. The employees are the adult children of our Chief Executive Officer. The options were issued outside of the Company's 2014 Equity Incentive Plan and are not governed by the 2014 Plan. The options have an exercise price of \$122.50 per share, vest immediately, and have a term of ten years. The 13,333 options were valued on the grant date at approximately \$45.00 per option or a total of \$600,000 using a Black-Scholes option pricing model with the following assumptions: stock price of \$45.00 per share (based on the closing price of the Company's common stock of the date of issuance), volatility of 736%, expected term of 10 years, and a risk-free interest rate of 1.30%. In connection with the stock option grant, for the years ended December 31, 2017, the Company recorded stock-based compensation of \$600,000.

For the three and nine months ended September 30, 2019, the Company recorded no stock-based compensation, respectively. For the year ended December 31, 2018 the Company recorded \$219,518 stock-based compensation.

Stock options outstanding at September 30, 2019, as disclosed in the below table, have approximately \$127,283 of intrinsic value at the end of the period.

A summary of the status of the Company's outstanding stock options and changes during the nine months ended September 30, 2019 is as follows:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (Years)	
Balance at January 1, 2019	79,044	\$ 8.40	5.56	
Granted				
Exercised	(40,000)	2.41	4.72	
Forfeited				
Cancelled		\$ -	<u>-</u> _	
Balance outstanding at September 30, 2019	39,044	17.49	5.41	
Options exercisable at September 30, 2019	39,044			

A summary of the status of the Company's outstanding warrants and changes during the nine months ended September 30, 2019 is as follows:

	Number of Warrants	Weighted Average Exercise Price		Weighted Average Remaining Contractual Life (Years)	
Balance at January 1, 2019	4,000	\$	4	2.37	
Granted	-		-	-	
Exercised	-		-	-	
Forfeited	-		-	-	
Cancelled	-		-	-	
Balance outstanding and exercisable at September 30, 2019	4,000	\$	4	1.62	

As of September 30, 2019, and December 31, 2018, there were 4,000 warrants outstanding, respectively.

#### NOTE 12 - RELATED PARTY TRANSACTIONS

The Company entered into a note for \$122,536 from the Company's Chief Executive Officer as part of the Share Exchange Agreement on February 15, 2015. On May 11, 2018, the balance of \$5,768, was paid in full. As of September 30, 2019, the accounts payable due to related party includes; advances for inventory and services due to David Phipps of \$18,171. Total payments due to David Phipps as of September 30, 2019 and December 31, 2018 are \$18,171 and \$39,027, respectively. Those related party payable are non-interest bearing and due on demand.

The Company employs two individuals who are related to Mr. Phipps, of which earned gross wages totaling \$46,116 and \$54,803 for the nine months ended September 30, 2019 and September 30, 2018, respectively.

### NOTE 13 - COMMITMENTS AND CONTINGENCIES

### Employment Agreements

On June 14, 2018, the Company entered into a two (2) year Employment Agreement (the "Phipps Agreement") with Mr. Phipps, with an automatic one (1) year extension. Under the Phipps Agreement, Mr. Phipps will serve as the Company's Chief Executive Officer and President and will receive an annual base salary equal to the sum of \$170,000 and £48,000 to be paid through our operating subsidiary, GTCL. For the year ended December 31, 2018, the £48,000 equivalent to USD is \$62,219 and the yearly conversion rate is 1.296229. The Phipps Agreement provides for a performance bonus based on exceeding our annual revenue goals and on our ability to attract new investment. The Phipps Agreement also provides for medical plan coverage, an auto allowance, paid vacation, and discretionary stock grants and option awards. In the event of termination without cause, termination as a result of a change in control, or resignation with good reason (as defined in the Phipps Agreement), Mr. Phipps will be entitled to a severance equal to twice his base salary, the immediate vesting of all unvested options, and other benefits. The Phipps Agreement terminates and supersedes the Original Phipps Agreement (as defined below) and any subsequent amendments, effective as of the June 14, 2018.

Previously the Company had a two-year Executive Employment Agreement with Mr. Phipps, effective January 1, 2016 (the "Original Phipps Agreement"). Under the Original Phipps Agreement, Mr. Phipps agreed to serve as the Company's Chief Executive Officer and President and received an annual base salary equal to the sum of \$144,000 and £48,000, or \$61,833 at the yearly conversion rate of 1.288190. Mr. Phipps was also eligible for bonus compensation in an amount equal to up to fifty (50%) percent of his thencurrent base salary if the Company meets or exceeds criteria adopted by the Compensation Committee, if any, or Board and equity awards as may be approved in the discretion of the Compensation Committee or Board. On January 1, 2018, the Original Phipps Agreement automatically renewed for another year.

# ORBSAT CORP AND SUBSIDIARIES FKA: ORBITAL TRACKING CORP. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Also, on June 14, 2018, we entered into a new Employment Agreement ("Carlise Agreement") with our Chief Financial Officer, Theresa Carlise. The Carlise Agreement is for a period of two (2) years, with an automatic one (1) year extension. Ms. Carlise's base salary is \$150,000 per year. The Carlise Agreement provides for performance bonuses based on exceeding our annual revenue goals and on our ability to attract new investment. The Carlise Agreement also provides for medical plan coverage, an auto allowance, paid vacation, and discretionary stock grants and option awards. In the event of termination without cause, termination as a result of a change in control, or resignation with good reason (as defined in the Carlise Agreement), Ms. Carlise will be entitled to a severance equal to twice her base salary, the immediate vesting of all unvested options, and other benefits. The Carlise Agreement terminates and supersedes the Original Carlise Agreement (as defined below) and any subsequent amendments, effective as of the June 14, 2018

Prior to June 14, 2018, the Company had a one-year agreement with Ms. Carlise, as its Chief Financial Officer, Treasurer and Secretary (the "Original Carlise Agreement"). The Original Carlise Agreement provided for an annual compensation of \$140,000 as well as medical benefits. The Original Carlise Agreement was effective December 1, 2016 and had an automatic renewal clause pursuant to which the Original Carlise Agreement renews itself for another year, if not cancelled by the Company previously. The Original Carlise Agreement had been automatically extended for an additional term of one year on December 1, 2017. In addition to the base salary of \$140,000 annually, Ms. Carlise was eligible to receive an annual cash bonus if the Company meets or exceeds criteria adopted by the Compensation Committee of the Board of Directors and shall be eligible for grants of awards under stock option or other equity incentive plans of the Company.

#### Consulting Agreements

On May 13, 2019, the Company entered into two consulting agreements (each, a "Consulting Agreement" and together, the "Consulting Agreements") with unrelated third parties to provide capital raising advisory services and business growth and development services, each for a term of nine months. In exchange for such services, each consultant will receive (i) a Note in the amount of \$44,000 issued pursuant to the Agreement, (ii) a Note in the amount of \$12,500 with a maturity of three years bearing interest at a rate of 6% per annum with an optional right of conversion, (iii) payment of a retainer ranging from \$10,000 to \$30,000, and (iv) monthly payments ranging from \$5,000 to \$10,000 for nine months. On August 29, 2019, one of the consulting agreements was extended for another three months to expire on February 13, 2020 and the other was extended on September 1, 2019 for another two months to expire on January 13, 2020.

#### Lease Agreement

Effective July 24, 2019, a three-year lease was signed for 2,660 square feet for £25,536 annually, forour facilities in Poole, England for £2,128 per month, or \$2,710 per month at the yearly average conversion rate of 1.273268, or \$2,615 using exchange rate close at September 30, 2019 of 1.2287. The lease has been renewed until July 23, 2022.

Such leases do not require any contingent rental payments, impose any financial restrictions, or contain any residual value guarantees. Variable expenses generally represent the Company's share of the landlord's operating expenses. The Company does not have any leases classified as financing leases.

The rate implicit in each lease is not readily determinable, and we therefore use our incremental borrowing rate to determine the present value of the lease payments. The weighted average incremental borrowing rate used to determine the initial value of right of use (ROU) assets and lease liabilities during the three months ended September 30, 2019 was 6.00%, derived from borrowing rate, as obtained from the Company's current lenders. Right of use assets for operating leases are periodically reduced by impairment losses. We use the long-lived assets impairment guidance in ASC Subtopic 360-10, Property, Plant, and Equipment – Overall, to determine whether an ROU asset is impaired, and if so, the amount of the impairment loss to recognize. As of September 30, 2019, we have not recognized any impairment losses for our ROU assets.

We monitor for events or changes in circumstances that require a reassessment of one of our leases. When a reassessment results in the remeasurement of a lease liability, a corresponding adjustment is made to the carrying amount of the corresponding ROU asset unless doing so would reduce the carrying amount of the ROU asset to an amount less than zero. In that case, the amount of the adjustment that would result in a negative ROU asset balance is recorded in profit or loss.

At September 30, 2019, the Company had current and long-term operating lease liabilities of \$27,087 and \$54,479, respectively, and right of use assets of \$84,181.

Future minimum lease payments under these leases are as follows, in thousands, (unaudited):

	Minimu Lease	
Years Ending December 31,	Paymer	nt
Remainder of 2019	\$	8
2020		31
2021		31
2022		18
Total undiscounted future non-cancelable minimum lease payments		88
Less: Imputed interest		-
Present value of lease liabilities	\$	88
Weighted average remaining term		2.8

In the Company's financial statements for periods prior to January 1, 2019, the Company accounts for leases under ASC 840, and provides for rent expense on a straight-line basis over the lease terms. Net rent expense for the three and nine months ended September 30, 2019 was \$6,286 and \$23,214, respectively.

#### Litigation

From time to time, the Company may become involved in litigation relating to claims arising out of our operations in the normal course of business. The Company is not currently involved in any pending legal proceeding or litigation and, to the best of our knowledge, no governmental authority is contemplating any proceeding to which the Company is a party or to which any of the Company's properties is subject, which would reasonably be likely to have a material adverse effect on the Company's business, financial condition and operating results.

## NOTE 14 - CONCENTRATIONS

#### **Customers:**

Amazon accounted for 57.6% and 42.7% of the Company's revenues during the nine months ended September 30, 2019 and 2018, respectively. For the three months ended September 30, 2019 and 2018, Amazon accounted for 63.6% and 50.7% of the Company's revenues. No other customer accounted for 10% or more of the Company's revenues for either period.

# ORBSAT CORP AND SUBSIDIARIES FKA: ORBITAL TRACKING CORP. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### **Suppliers:**

The following table sets forth information as to each supplier that accounted for 10% or more of the Company's purchases for the nine months ended September 30, 2019 and 2018.

	Septer	mber 30, 2019		Sep	otember 30, 2018	
Globalstar Europe	\$	435,741	13.4%	\$	375,148	10.8%
Garmin	\$	490,564	15.1%	\$	479,717	13.8%
Network Innovations	\$	1,032,647	31.8%	\$	1,452,677	41.7%
Cygnus Telecom	\$	402,455	12.4%	\$	385,944	11.1%

The following table sets forth information as to each supplier that accounted for 10% or more of the Company's purchases for the three months ended September 30, 2019 and 2018.

	Septem	ber 30, 2019		Septe	ember 30, 2018	
Globalstar Europe	\$	133,104	12.8%	\$	103,899	7.3%
Garmin	\$	188,383	18.1%	\$	162,225	11.3%
Network Innovations	\$	385,204	36.9%	\$	789,639	55.2%
Cygnus Telecom	\$	125,420	12.0%	\$	157,382	11.0%

#### Geographic:

The following table sets forth revenue as to each geographic location, for the nine months ended September 30, 2019 and 2018:

	Septe	September 30, 2019		September 30, 2018	
Europe	\$	3.216.613	72.2% \$	3,143,416	67.5%
North America	·	816,699	18.3%	1,074,032	23.1%
South America		33,841	0.8%	149,228	3.2%
Asia		312,848	7.0%	195,175	4.2%
Australia & Oceanic		35,912	0.8%	46,738	1.0%
Africa		37,994	0.9%	45,918	1.0%
	\$	4,453,906	\$	4,654,507	

The following table sets forth revenue as to each geographic location, for the three months ended September 30, 2019 and 2018:

	Septer	mber 30, 2019	-	September 30, 2018	
Europe	\$	1,132,882	64.9% \$	950,294	68.5%
North America		479,463	27.5%	316,545	22.8%
South America		13,131	0.8%	32,641	2.4%
Asia		100,380	5.7%	61,962	4.5%
Australia & Oceanic		12,141	0.7%	14,203	1.0%
Africa		8,528	0.5%	11,282	0.8%
	\$	1,746,525	9	1,386,927	

#### **NOTE 15 - SUBSEQUENT EVENTS**

On October 9, 2019, Orbital Satcom Corp., entered into a loan agreement for \$29,000, with Amazon. The one-year term loan is paid monthly, has an interest rate of 9.72%, with late payment penalty interest of 11.72%.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following information should be read in conjunction with the condensed consolidated financial statements and the notes thereto contained elsewhere in this report. Statements made in this Item 2, "Management's Discussion and Analysis and Plan of Financial Condition and Results of Operations," and elsewhere in this quarterly report on Form 10-Q that do not consist of historical facts, are "forward-looking statements." Statements accompanied or qualified by, or containing words such as "may," "will," "should," "believes," "expects," "intends," "plans," "projects," "estimates," "prodential," "outlook," "forecast," "anticipates," "presume," and "assume" constitute forward-looking statements, and as such, are not a guarantee of future performance. The statements involve factors, risks and uncertainties, the impact or occurrence of which can cause actual results to differ materially from the expected results described in such statements. Risks and uncertainties can include, among others, fluctuations in general business cycles and changing economic conditions; changing product demand and industry capacity; increased competition and pricing pressures; advances in technology that can reduce the demand for the Company's products, as well as other factors, many or all of which may be beyond the Company's control. Consequently, investors should not place undue reliance upon forward-looking statements as predictive of future results. The Company disclaims any obligation to update the forward-looking statements in this report.

You should read the following information in conjunction with our financial statements and related notes contained elsewhere in this report. You should consider the risks and difficulties frequently encountered by early-stage companies, particularly those engaged in new and rapidly evolving markets and technologies. Our limited operating history provides only a limited historical basis to assess the impact that critical accounting policies may have on our business and our financial performance.

We encourage you to review our periodic reports filed with the SEC and included in the SEC's EDGAR database, including the annual report on Form 10-K for the year ended December 31, 2018, filed with the SEC on March 29, 2019, and the Company's subsequent public filings with the SEC.

#### **Corporate Information**

The Company is a distributor, developer and reseller of satellite enabled communications hardware. It provides products, airtime and related services to customers located both in the United States and internationally through its subsidiaries, U.S.-based Orbital Satcom Corp. ("Orbital Satcom"), and UK-based Global Telesat Communications Limited ("GTCL"). We sell equipment and airtime for use on all major satellite networks, including Globalstar, Inmarsat, Iridium and Thuraya. We specialize in offering a range of satellite enabled personal and asset tracking products and provide an advanced mapping portal for customers using our range of GSM and satellite-based GPS tracking devices. Additionally, we operate a short-term rental service for customers who require use of our equipment for a limited time without the up-front expense of purchasing hardware. Our acquisition of GTCL in February 2015 expanded our global satellite-based infrastructure and business, which was first launched in December 2014 through the purchase of certain contracts which entitle us to transmit GPS tracking coordinates and other information at preferential rates through one of the world's largest commercial satellite networks. We now have a physical or storefront presence in more than 10 countries and have in excess of 35,000 customers located in almost 160 countries across every continent in the world. Our customers include businesses, U.S. and foreign governments, non-governmental and charitable organizations, military users, resellers and private individuals located all over the world.

#### Recent Events

On January 14, 2019, the Company entered into a convertible note payable in the amount of \$65,000. The note bears interest at 12% per annum and is due one year from the date of issue. Beginning 180 days from the issue date, the Note is convertible to our common stock at a price equal to 61% of the Market Price, which is defined as the lowest trading price for our common stock during the 15 trading days prior to the conversion notice. The Note may be pre-paid at a premium for the first 150 days after issue, with the pre-payment amount ranging from 115% of the balance to 140% of the balance. After 150 days from issue, pre-payment of the Note is not allowed.

On April 30, 2019, the Company entered into a note exchange agreement totaling \$168,270, with certain holders of its preferred stock. The note bears interest at 6% per annum and is due on the second anniversary of the issuance date. The Company has repaid \$46,422 of the notes, leaving a balance of \$121,848 as long-term notes payable. For the three and nine months ended September 30, 2019, the Company recorded interest in relation to the note of \$1,843 and \$3,065, respectively

On May 13, 2019, the Company entered into two consulting agreements (each, a "Consulting Agreement" and together, the "Consulting Agreements") with unrelated third parties to provide capital raising advisory services and business growth and development services, each for a term of nine months. In exchange for such services, each consultant will receive (i) a Note in the amount of \$44,000 issued pursuant to the Agreement, (ii) a Note in the amount of \$12,500 with a maturity of three years bearing interest at a rate of 6% per annum with an optional right of conversion, (iii) payment of a retainer ranging from \$10,000 to \$30,000, and (iv) monthly payments ranging from \$5,000 to \$10,000 for nine months. On August 29, 2019, one of the consulting agreements was extended for another three months to expire on February 13, 2020 and the other was extended on September 1, 2019 for another two months to expire on January 13, 2020.

On May 14, 2019 (the "Issue Date"), the Company entered into a Note Purchase Agreement ("NPA") by and among the Company and the lenders set forth on the lender schedule to the NPA (the "Lenders"), as amended by that certain Amendment to Note Purchase Agreement (the "Amendment," and, together with the NPA, the "Agreement") by and among the Company and the Lenders. In total, pursuant to the Agreement, the Company issued an aggregate principal amount of \$805,000 of its convertible promissory notes (the "Notes").

The Notes bear interest at a rate of 6% per annum, simple interest, and mature on the third anniversary of the Issue Date. The holders of the Notes (the "Holders") have an optional right of conversion. A Holder may elect to convert its Note, and all of the Indebtedness outstanding as of such time, into the number of fully paid and non-assessable shares of Common Stock (the "Conversion Shares") as determined by dividing the Indebtedness by \$0.10, subject to certain adjustments, but excluding adjustment for a reserve stock split of no more than 1:20 contemplated by the Company at the Issue Date. The optional right of conversion is subject to a beneficial ownership limitation of 4.99% of the number of shares of Common Stock outstanding immediately after giving effect to the issuance of shares of Common Stock issuable upon conversion.

On May 14, 2019, the Company repaid an aggregate of \$87,778, consisting of \$65,000 for principal, additional \$20,256 for pre-payment penalty and \$2,522 for interest expense. The pre-payment penalty has been recorded as interest expense on the Company's unaudited condensed consolidated statement of operations.

On May 20, 2019, following the approval on May 14, 2019, of the board of directors the Company and a majority of the shareholders of the Series E preferred stock, the Company filed an Amended and Restated Certificate of Designations for the Company's Series E preferred stock. The amendments had the effect of changing the conversion rights such that the 9.99% blocker was eliminated.

On July 12, 2019, pursuant to the approval of our board of directors and a majority of the shareholders in each class, we amended the Certificates of Designation for our Series E, I and L Preferred Stock. The amendments had the effect of authorizing the Company's Board to require the conversion of the Series E, I and L preferred stock into common stock of the Company at the then-applicable conversion ratio, without the approval of any holders of Series E, I and L preferred stock.

Also on July 12, 2019, the Company filed Certificates of Withdrawal of Certificate of Designations for the Company's Series A, B, C, D, F, G, H and J preferred stock, pursuant to which the Series A, B, C, D, F, G, H and J preferred stock was cancelled.

On July 15, 2019, the Company filed a Certificate of Withdrawal of Certificate of Designations (the "Series K Certificate") for the Company's Series K preferred stock, pursuant to which the Series K preferred stock was cancelled.

On July 18, 2019, the Company filed Certificates of Withdrawal of Designations for the Company's Series E, I and L preferred stock, pursuant to which the Series E, I and L preferred stock was cancelled.

As of September 30, 2019, there were no shares of Series A, B, C, D, E, F, G, H, I, J, K and L Convertible Preferred Stock authorized, and no shares issued and outstanding.

On July 24, 2019, the Company filed a Certificate of Change (the "Certificate of Change") with the Nevada Secretary of State. The Certificate of Change provides for (i) a 1-for-15 reverse split (the "Reverse Split") of the Company's common stock, \$0.0001 par value per share, and the Company's preferred stock, \$0.0001 par value per share, (ii) a reduction in the number of authorized shares of common stock in direct proportion to the Reverse Split (i.e. from 750,000,000 shares to 50,000,000 shares), and (iii) a reduction in the number of authorized shares of preferred stock in direct proportion to the Reverse Split (i.e. from 50,000,000 shares to 3,333,333 shares). No fractional shares will be issued in connection with the Reverse Split. Stockholders who otherwise would be entitled to receive fractional shares of common stock or preferred stock, as the case may be, will have the number of post-Reverse Split shares to which they are entitled rounded up to the nearest whole number of shares. No stockholders will receive cash in lieu of fractional shares. On August 19, 2019, the Reverse Split and reductions in the number of authorized shares of common stock and preferred stock were approved by the Financial Industry Regulatory Agency ("FINRA").

On July 26, 2019, the Company and Orbital Merger Sub, Inc., a wholly owned subsidiary of the Company ("Orbital Sub"), entered into an Agreement and Plan of Merger (the "Merger Agreement") pursuant to which the parties agreed that, effective August 6, 2019, Orbital Sub will merge with and into the Company (the "Merger"), with the Company being the surviving corporation of the Merger. As a result of the Merger, the Company's name changed to Orbsat Corp, effective August 6, 2019, which change was approved, on August 19, 2019 by FINRA.

Pursuant to the terms of the Merger Agreement, on and after the effective date of the Merger, (a) the Articles of Incorporation and Bylaws of the Company, as in effect on the date of the Merger Agreement, will continue to be the Articles of Incorporation and Bylaws of the surviving corporation, except for the change of corporate name, and (b) the persons serving as the Company's directors and officers immediately prior to the effective date of the Merger will be the directors and officers, respectively, of the surviving corporation until their respective successors shall have been elected and shall have been duly qualified or until their earlier death, resignation or removal.

We had net cash used in operations of approximately \$603,183 during the nine months ended September 30, 2019. At September 30, 2019, we had negative working capital of approximately \$353,537. Additionally, at September 30, 2019, we had an accumulated deficit of approximately \$10,731,617 and stockholder's equity of \$1,018,357. These matters and our expected needs for capital investments required to support operational growth raise substantial doubt about our ability to continue as a going concern. Our consolidated financial statements do not include any adjustments to reflect the possible effects on recoverability and classification of assets or the amounts and classification of liabilities that may result from our inability to continue as a going concern.

#### Results of Operations for the Three and Nine Months Ended September 30, 2019 compared to the Three and Nine Months Ended September 30, 2018

Revenue. Sales for the three and nine months ended September 30, 2019, consisted primarily of sales of satellite phones, tracking devices, accessories and airtime plans. For the three months ended September 30, 2019, revenues generated were approximately \$1,746,525 compared to approximately \$1,386,927 of revenues for the three months ended September 30, 2018, an increase in total revenues of \$359,598 or 25.9%. Total sales for Global Telesat Communications Ltd. were \$1,103,619 for the three months ended September 30, 2019 as compared to \$949,310 for the three months ended September 30, 2018, an increase of \$154,309 or 16.3%. Total sales for Orbital Satcom Corp. were \$642,906 for the three months ended September 30, 2019 as compared to \$47,617 for the three months ended September 30, 2018, an increase of \$205,289 or 46.9%. For the nine months ended September 30, 2019, revenues generated were approximately \$4,453,906 compared to approximately \$4,654,507 of revenues for the nine months ended September 30, 2018, a decrease in total revenues of \$200,601 or 4.3%. Total sales for Global Telesat Communications Ltd. were \$3,128,211 for the nine months ended September 30, 2019 as compared to \$3,202,987 for the nine months ended September 30, 2018, a decrease of \$74,777 or 2.3%. Total sales for Orbital Satcom Corp. were \$1,325,695 for the nine months ended September 30, 2019 as compared to \$1,451,520 for the nine months ended September 30, 2018, a decrease of \$125,825 or 8.7%. The Company attributes the increases in revenue to new product lines and significant increases in US Amazon sales, offset by the decrease in exchange rates from GBP:USD.

Cost of Sales. During the three months ended September 30, 2019, cost of revenues increased to \$1,366,008 compared to \$1,140,717, for the three months ended September 30, 2018, an increase of \$225,291 or 19.8%. For the nine months ended September 30, 2019, cost of revenues decreased to \$3,553,351 compared to \$3,673,128, for the nine months ended September 30, 2018, a decrease of \$119,777 or 3.3%. Gross profit margins during the three months ended September 30, 2019 were 21.8% as compared to 17.8% for the comparable period in the prior year. Gross profit margins during the nine months ended September 30, 2019 were 20.2% as compared to 21.1% for the comparable period in the prior year. As indicated by the results for the quarter, our sales margins have been stronger. However, we cannot be certain that we can maintain the increase. We expect our cost of revenues as compared with sales growth to continue to increase during fiscal 2019 and beyond, as we expand our operations and begin generating additional revenues under our current business. However, to the extent costs will so increase, we are unable at this time to estimate the amount of the expected increases.

*Operating Expenses*. Total operating expenses for the three months ended September 30, 2019 were \$583,036, an increase of \$53,649 or 10.1%, from total operating expenses for the three months ended September 30, 2018 of \$529,387. Total operating expenses for the nine months ended September 30, 2019 were \$1,709,998, an increase of \$191,319 or 12.6%, from total operating expenses for the nine months ended September 30, 2018 of \$1,518,679. Factors contributing to the decrease are described below.

Selling, general and administrative expenses were \$210,600 and \$162,038 for the three months ended September 30, 2019 and 2018, respectively, an increase of \$48,562 or 30.0%. For the nine months ended September 30, 2019 and 2018, selling, general and administrative expenses were \$522,352 and \$477,698, respectively, an increase of \$44,654 or 9.4%. The fluctuations in the increase, for the three and nine months ended September 30, 2019, are attributable to certain SG&A expenses that fluctuate with sales volatility, increase in Amazon fees as a percentage of sales of 0.9% or \$40,085, as well as, an increase in travel and administrative expenses.

Salaries, wages and payroll taxes were \$176,762 and \$200,675, for the three months ended September 30, 2019 and 2018, respectively, a decrease of \$23,913, or 11.9%. For the nine months ended September 30, 2019 and 2018, salaries wages and payroll taxes were \$536,504 and \$566,626, respectively, a decrease of \$30,122 or 5.3%. The decrease is respective of an increase in staff on maternity leave, resulting in more part time employees, for the three and nine months ended September 30, 2019.

Stock based compensation were \$0 and \$47,222, for the three and nine months ended September 30, 2019 and 2018, respectively. There have been no options granted to employees in the current year as compared to the prior year.

**Professional fees** were \$126,565 and \$44,309 for the three months ended September 30, 2019 and 2018, respectively, an increase of \$82,256, or 185.6%. For the nine months ended September 30, 2019 and 2018, professional fees were \$447,908 and \$205,277, respectively, an increase of \$242,631 or 118.2%. The increase during the three and nine months ended September 30, 2019 as compared to the same period in 2018, is attributable to fees associated with; recapitalization of the Company and the raising of \$805,000 through the private placement of convertible notes.

**Depreciation and amortization** expenses were \$69,109 and \$74,943 for the three months ended September 30, 2019 and 2018, respectively, a decrease of \$5,834 or 7.8%. For the nine months ended September 30, 2019 and 2018, depreciation and amortization were \$203,234 and \$221,656, respectively, a decrease of \$18,422 or 8.3%. The decrease was primarily attributable to certain fixed assets being fully amortized, as compared to the same period in the prior year.

We expect our expenses in each of these areas to continue to increase during fiscal 2019 and beyond as we expand our operations and begin generating additional revenues under our current business. Similarly, we are unable at this time to estimate the amount of the expected increases.

**Total Other Expense.** Our total other expenses were \$98,440 compared to \$32,313 during the three months ended September 30, 2019 and 2018, respectively, an increase of \$66,127 or 204.7%. For the nine months ended September 30, 2019 and 2018, total other expenses were \$186,006 and \$47,268, respectively, an increase of \$138,738. For the nine months ended September 30, 2019 and 2018, the increase of \$138,738, is primarily attributable to an increase in interest expense.

Net Loss. We recorded net loss before income tax of \$300,959 for the three months ended September 30, 2019 as compared to a net loss of \$315,490, for the three months ended September 30, 2018. For the nine months ended September 30, 2019 and 2018 we recorded a net loss before income taxes of \$995,449 and \$584,568. The increase in the loss is a result of the factors as described above. For the nine months ended September 30, 2019 and 2018, the company recorded income tax expense of \$745 and \$8,897, for its subsidiary in the United Kingdom, GTCL.

We recorded net loss after taxes of \$300,947 for the three months ended September 30, 2019 as compared to a net loss of \$324,387, for the three months ended September 30, 2018. For the nine months ended September 30, 2019 and 2018, we recorded a net loss after taxes of \$996,194 and \$593,465.

Comprehensive Loss. We recorded a loss for foreign currency translation adjustments for the three months ended September 30, 2019 and 2018, of \$494 and \$13,551, respectively. For the nine months ended September 30, 2019 and 2018, we recorded a loss for foreign currency translation adjustments of \$893 and \$5,624. The fluctuations of the increase/decrease are primarily attributed to the decrease recognized due to exchange rate variances.

#### Liquidity and Capital Resources

Liquidity is the ability of a company to generate funds to support its current and future operations, satisfy its obligations, and otherwise operate on an ongoing basis. At September 30, 2019, we had a cash balance of \$91,232. Our working capital is a negative \$353,537 at September 30, 2019.

Our current assets at September 30, 2019 increased by approximately 36.2% from December 31, 2018 and included cash, accounts receivable, prepaid expenses, unbilled revenue, right of use, inventory and other current assets.

Our current liabilities at September 30, 2019 increased by 25.7% from December 31, 2018 and included our accounts payable, due to related party, provision for income taxes, contract liabilities, lease liabilities and other liabilities in the ordinary course of our business.

At September 30, 2019, the Company had an accumulated deficit of approximately \$10,731,617, negative working capital of approximately \$353,537 and net loss of approximately \$996,194 during the nine months ended September 30, 2019. For the year ended December 31, 2018, the auditors' opinion contained a going concern paragraph, which stated that the Company had an accumulated deficit of approximately \$9,735,422, negative working capital of approximately \$341,130 and net loss of approximately \$1,194,706 during the year ended December 31, 2018. These factors raise substantial doubt about the Company's ability to continue as a going concern for one year from the issuance of the financial statements. The ability of the Company to continue as a going concern is dependent upon obtaining additional capital and financing. We may need or want to raise additional funds in the future; however, these funds may not be available to us when we need or want them, our operations and prospects could be negatively affected.

#### **Operating Activities**

Net cash flows used in operating activities for the nine months ended September 30, 2019 amounted to \$603,183 and were primarily attributable to our net loss of \$996,194, total amortization expense of \$18,750 and depreciation of \$184,484, amortization of discount on debt of \$211,330, change in fair value of derivative liability of \$69,677, amortization of right of use of \$2,196, gain on debt extinguishment of \$134,677, long term debt issued for services of \$113,000 and net change in assets and liabilities of \$66,939, primarily attributable to an increase in accounts receivable of \$74,915, an increase in inventory of \$179,186, increase in prepaid expenses of \$35,789, decrease in unbilled revenue of \$19,087, an increase in other current assets of \$39,505, increase in accounts payable of \$217,680, an increase in contract liabilities of \$25,356, decrease in lease liabilities of \$4,811 and an increase in provision for income taxes of \$333.

Net cash flows used in operating activities for the nine months ended September 30, 2018 amounted to \$497,068 and were primarily attributable to our net loss of \$593,465, total amortization expense of \$18,750, depreciation of \$202,906, stock based compensation of \$47,422, decrease in provision for income tax \$1,091, imputed interest of \$110 and net change in assets and liabilities of \$171,700, primarily attributable to a decrease in accounts receivable of \$104,850, an increase in inventory of \$142,234, decrease in unbilled revenue of \$12,008, decrease in prepaid expense of \$82,454, an increase in other current assets of \$35,691, increase in accounts payable of \$22,902 and a decrease in contract liabilities of \$215,989.

### **Investing Activities**

Net cash flows used in investing activities were \$51,414 and \$31,019 for the nine months ended September 30, 2019 and 2018, respectively. During the nine months ended September 30, 2019 and September 30, 2018, we purchased property and equipment of \$51,414 and \$31,019, respectively.

#### **Financing Activities**

Net cash flows provided by financing activities were \$601,944 and \$504,542 for the nine months ended September 30, 2019 and 2018, respectively. Net cash flows provided by financing activities were \$601,944 for the nine months ended September 30, 2019 and were for proceeds from convertible notes payable of \$757,000, repayments of convertible notes payable of \$87,778, repayments of amounts owed to related parties of \$20,856 and repayments of notes payable of \$46,422. Net cash flows provided by financing activities for the nine months ended September 30, 2018 were \$504,542 and were for proceeds from sale of preferred stock for \$500,000 which is offset by payments to related party of \$4,542.

#### **Off-Balance Sheet Arrangements**

We do not currently have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to our stockholders.

Our company has not entered into any transaction, agreement or other contractual arrangement with an entity unconsolidated with us under which we have

- an obligation under a guarantee contract, although we do have obligations under certain sales arrangements including purchase obligations to vendors
- a retained or contingent interest in assets transferred to the unconsolidated entity or similar arrangement that serves as credit, liquidity or market risk support to such entity for such assets.
- any obligation, including a contingent obligation, under a contract that would be accounted for as a derivative instrument, or
- any obligation, including a contingent obligation, arising out of a variable interest in an unconsolidated entity that is held by us and material to us where such entity provides financing, liquidity, market risk or credit risk support to, or engages in leasing, hedging or research and development services with us.

#### **Critical Accounting Policies and Estimates**

Critical accounting estimates are those that management deems to be most important to the portrayal of our financial condition and results of operations, and that require management's most difficult, subjective or complex judgments, due to the need to make estimates about the effects of matters that are inherently uncertain. We have identified our critical accounting estimates which are discussed below.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements and revenue and expenses during the reporting period. Actual results could differ from those estimates. The Company's significant estimates include the valuation of stock-based charges, the valuation of derivatives and the valuation of inventory reserves.

#### **Basis of Presentation and Principles of Consolidation**

The condensed consolidated financial statements are prepared in accordance with generally accepted accounting principles in the United States of America ("US GAAP") and the rules and regulations of the U.S. Securities and Exchange Commission (the "SEC") for interim financial information. All intercompany transactions and balances have been eliminated. All adjustments (consisting of normal recurring items) necessary to present fairly the Company's financial position as of September 30, 2019, and the results of operations and cash flows for the three and nine months ended September 30, 2019 have been included. The results of operations for the three and nine months ended September 30, 2019 are not necessarily indicative of the results to be expected for the full year.

#### **Accounts Receivable**

The Company extends credit to its customers based upon a written credit policy. Accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is the Company's best estimate for the amount of probable credit losses in the Company's existing accounts receivable. The Company establishes an allowance of doubtful accounts based upon factors surrounding the credit risk of specific customers, historical trends, and other information. Receivable balances are reviewed on an aged basis and account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. The Company does not require collateral on accounts receivable. As of September 30, 2019, and December 31, 2018, there is an allowance for doubtful accounts of \$1,626 and \$448.

#### Inventories

Inventories are valued at the lower of cost or net realizable value, using the first-in first-out cost method. The Company assesses the valuation of its inventories and reduces the carrying value of those inventories that are obsolete or in excess of the Company's forecasted usage to their estimated net realizable value. The Company estimates the net realizable value of such inventories based on analysis and assumptions including, but not limited to, historical usage, expected future demand and market requirements. A change to the carrying value of inventories is recorded to cost of goods sold.

#### **Accounting for Derivative Instruments**

Derivatives are required to be recorded on the balance sheet at fair value. These derivatives, including embedded derivatives in the Company's structured borrowings, are separately valued and accounted for on the Company's balance sheet. Fair values for exchange traded securities and derivatives are based on quoted market prices. Where market prices are not readily available, fair values are determined using market-based pricing models incorporating readily observable market data and requiring judgment and estimates

#### **Research and Development**

Research and Development ("R&D") expenses are charged to expense when incurred. The Company has consulting arrangements which are typically based upon a fee paid monthly or quarterly. Samples are purchased that are used in testing and are expensed when purchased. R&D costs also include salaries and related personnel expenses, direct materials, laboratory supplies, equipment expenses and administrative expenses that are allocated to R&D based upon personnel costs. On February 19, 2015, the Company issued 444 of its common stock, par value \$0.0001, at \$112.61 per share, or \$50,000, to a consultant as compensation for the design and delivery of dual mode gsm/Globalstar Simplex tracking devices and related hardware and intellectual property, see Note 6 Intangible Assets. For the three and nine months ended September 30, 2019 and 2018, there were no costs recorded for research and development, other than recurring development costs of the Company's website.

#### **Foreign Currency Translation**

The Company's reporting currency is U.S. Dollars. The accounts of one of the Company's subsidiaries (GTCL) is maintained using the appropriate local currency, Great British Pound ("GBP"), as the functional currency. All assets and liabilities are translated into U.S. Dollars at balance sheet date, shareholders' equity is translated at historical rates and revenue and expense accounts are translated at the average exchange rate for the year or the reporting period. The translation adjustments are deferred as a separate component of stockholders' equity, captioned as accumulated other comprehensive (loss) gain. Transaction gains and losses arising from exchange rate fluctuation on transactions denominated in a currency other than the functional currency are included in the statements of operations.

The relevant translation rates are as follows: for the three and nine months ended September 30, 2019, closing rate at 1.228700 US\$: GBP, quarter average rate at 1.232981 US\$: GBP and yearly average rate at 1.273268 US\$: GBP, for the three and nine months ended September 30, 2018 closing rate at 1.3036 US\$: GBP, quarter average rate at 1.30281 US\$: GBP and yearly average rate at 1.3513 US\$: GBP, for the year ended 2018 closing rate at 1.274700 US\$: GBP, yearly average rate at 1.296229 US\$: GBP.

For the nine months ended September 30, 2019, GTCL represented 70.2% of total company sales and as such, currency rate variances have an impact on results. For the nine months ended September 30, 2019 the net effect on revenues were impacted negatively by the differences in exchange rate from yearly average exchange rate of 1.35130 to 1.27327. Had the yearly average rate remained, sales would have been higher by \$191,712. GTCL comparable sales in GBP, its home currency, increased 3.7% or £86,535, from £2,370,301 to £2,456,836 for the nine months ended September 30, 2019 as compared to September 30, 2018.

For the nine months ended September 30, 2018, Global Telesat Communications LTD, (GTCL) represents 68.5% of total company sales for the nine months ended September 30, 2018 and as such, currency rate variances have an impact on results. For the nine months ended September 30, 2018 the net effect on revenues were impacted by the differences in exchange rate from yearly average exchange of 1.275 to 1.3513. Had the yearly average rate remained at 1.275, sales for the nine months ended September 30, 2017 would have been lower by \$180,854, resulting in an increase in the comparable loss for the period. GTCL comparable sales in GBP, its home currency, decreased 1.4% or £32,866, from £2,403,166 to £2,370,301, for the nine months ended September 30, 2018 as compared to September 30, 2017.

#### Revenue Recognition and Unearned Revenue

The Company recognizes revenue from satellite services when earned, as services are rendered or delivered to customers. Equipment sales revenue is recognized when the equipment is delivered to and accepted by the customer. Only equipment sales are subject to warranty. Historically, the Company has not incurred significant expenses for warranties.

The Company's customers generally purchase a combination of our products and services as part of a multiple element arrangement. The Company's assessment of which revenue recognition guidance is appropriate to account for each element in an arrangement can involve significant judgment. This assessment has a significant impact on the amount and timing of revenue recognition.

The Company recognizes revenue when its customer obtains control of promised goods or services, in an amount that reflects the consideration which we expect to receive in exchange for those goods or services. To determine revenue recognition for arrangements that the Company determines are within the scope of ASC 606, we perform the following five steps: (i) identify the contract(s) with a customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations in the contract; and (v) recognize revenue when (or as) we satisfy a performance obligation. The five-step model is applied to contracts when it is probable that we will collect the consideration we are entitled to in exchange for the goods or services transferred to the customer. At contract inception, once the contract is determined to be within the scope of ASC 606, we assess the goods or services promised within each contract and determine those that are performance obligations and assess whether each promised good or service is distinct. We then recognize revenue in the amount of the transaction price that is allocated to the respective performance obligation when (or as) the performance obligation is satisfied.

We recognize revenue in accordance with Accounting Standards Codification ("ASC") 606,): Narrow-Scope Improvements and Practical Expedient, which is to (1) clarify the objective of the collectability criterion for applying paragraph 606-10-25-7; (2) permit an entity to exclude amounts collected from customers for all sales (and other similar) taxes from the transaction price; (3) specify that the measurement date for noncash consideration is contract inception; (4) provide a practical expedient that permits an entity to reflect the aggregate effect of all modifications that occur before the beginning of the earliest period presented when identifying the satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price to the satisfied and unsatisfied performance obligations; (5) clarify that a completed contract for purposes of transition is a contract for which all (or substantially all) of the revenue was recognized under legacy GAAP before the date of initial application, and (6) clarify that an entity that retrospectively applies the guidance in Topic 606 to each prior reporting period is not required to disclose the effect of the accounting change for the period of adoption. The amendments of this ASU are effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. There was no impact as a result of adopting this ASU on the financial statements and related disclosures.

The Company provides product warranties with varying lengths of time and terms. The product warranties are considered to be assurance-type in nature and do not cover anything beyond ensuring that the product is functioning as intended. Based on the guidance in ASC 606, assurance-type warranties do not represent separate performance obligations. The Company also sells separately priced maintenance service contracts which qualify as service-type warranties and represent separate performance obligations. The Company has historically experienced a low rate of product returns under the warranty program.

A variety of technical services can be contracted by our customers for a designated period of time. The service contracts allow customers to call the Company for technical support, replace defective parts and to have onsite service provided by the Company's third-party contract service provider. The Company records revenues for contract services at the amount of the service contract, but such amount is deferred at the beginning of the service term and amortized ratably over the life of the contract.

The Company believes that its products and services can be accounted for separately as its products and services have value to the Company's customers on a stand-alone basis. When a transaction involves more than one product or service, revenue is allocated to each deliverable based on its relative fair value; otherwise, revenue is recognized as products are delivered or as services are provided over the term of the customer contract.

Contract liabilities is shown separately in the condensed consolidated balance sheets as current liabilities. At September 30, 2019, we had deferred revenue of approximately \$45,057. At December 31, 2018, we had contract liabilities of approximately \$19,701.

#### **Property and Equipment**

Property and equipment are carried at historical cost less accumulated depreciation. Depreciation is based on the estimated service lives of the depreciable assets and is calculated using the straight-line method. Expenditures that increase the value or productive capacity of assets are capitalized. Fully depreciated assets are retained in the property and equipment, and accumulated depreciation accounts until they are removed from service. When property and equipment are retired, sold or otherwise disposed of, the asset's carrying amount and related accumulated depreciation are removed from the accounts and any gain or loss is included in operations. Repairs and maintenance are expensed as incurred.

The estimated useful lives of property and equipment are generally as follows:

	Years
Office furniture and fixtures	4
Computer equipment	4
Rental equipment	4
Appliques	10
Website development	2

#### Impairment of long-lived assets

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be fully recoverable, or at least annually. The Company recognizes an impairment loss when the sum of expected undiscounted future cash flows is less than the carrying amount of the asset. The amount of impairment is measured as the difference between the asset's estimated fair value and its book value. The Company did not consider it necessary to record any impairment charges during the periods ended September 30, 2019 and December 31, 2018, respectively.

#### Fair value of financial instruments

The Company adopted FASB ASC 820, "Fair Value Measurements and Disclosures", for assets and liabilities measured at fair value on a recurring basis. ASC 820 establishes a common definition for fair value to be applied to existing US GAAP that require the use of fair value measurements which establishes a framework for measuring fair value and expands disclosure about such fair value measurements.

ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Additionally, ASC 820 requires the use of valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. These inputs are prioritized below:

Level 1: Observable inputs such as quoted market prices in active markets for identical assets or liabilities

Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data

Level 3: Unobservable inputs for which there is little or no market data, which require the use of the reporting entity's own assumptions.

The following table presents a reconciliation of the derivative liability measured at fair value on a recurring basis using significant unobservable input (Level 3) from January 1, 2019 to September 30, 2019:

	Conversion feature derivative liability	
Balance at January 1, 2019		_
Derivative liability	65,0	00
Change in fair value included in earnings	36,9	25
Balance at March 31, 2019	\$ 101,9	25
Derivative Liability	(65,0)	00)
Change in fair value included in earnings	(36,9)	<u> 25</u> )
Balance at September 30, 2019	\$	_

The current portion of the convertible notes were accounted for as liabilities at the date of issuance and adjusted to fair value through earnings for the three months ended March 31, 2019. On May 14, 2019 due to the cash repayment any derivative liability recorded was reversed.

The Company did not identify any other assets or liabilities that are required to be presented on the consolidated balance sheets at fair value in accordance with the accounting guidance. The carrying amounts reported in the balance sheet for cash, accounts payable, and accrued expenses approximate their estimated fair market value based on the short-term maturity of the instruments.

#### **Share-Based Payments**

Compensation cost relating to share-based payment transactions are recognized in the financial statements. The cost is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity award).

#### Recent Accounting Pronouncements

In May 2016, the FASB issued ASU No. 2016-12, Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedient, which is to (1) clarify the objective of the collectability criterion for applying paragraph 606-10-25-7; (2) permit an entity to exclude amounts collected from customers for all sales (and other similar) taxes from the transaction price; (3) specify that the measurement date for noncash consideration is contract inception; (4) provide a practical expedient that permits an entity to reflect the aggregate effect of all modifications that occur before the beginning of the earliest period presented when identifying the satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price to the satisfied and unsatisfied performance obligations; (5) clarify that a completed contract for purposes of transition is a contract for which all (or substantially all) of the revenue was recognized under legacy GAAP before the date of initial application, and (6) clarify that an entity that retrospectively applies the guidance in Topic 606 to each prior reporting period is not required to disclose the effect of the accounting change for the period of adoption. The amendments of this ASU are effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. There was no impact as a result of adopting this ASU on the financial statements and related disclosures.

In January 2016, the FASB issued ASU No. 2016-01, Financial Instruments — Overall: Recognition and Measurement of Financial Assets and Financial Liabilities. The guidance affects the accounting for equity investments, financial liabilities under the fair value option and the presentation and disclosure requirements of financial instruments. The guidance is effective in the first quarter of fiscal 2019. Early adoption is permitted for the accounting guidance on financial liabilities under the fair value option. The Company is currently evaluating the impact of the new guidance on its consolidated financial statements.

In May 2017, the FASB issued ASU 2017-09, Compensation - Stock Compensation (Topic 718): Scope of Modification Accounting (ASU 2016-09), which provides guidance about which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718, such as the repricing of share options, which would revalue those options and the accounting for the cancellation of an equity award whether a replacement award or other valuable consideration is issued in conjunction with the cancellation. If not, the cancellation is viewed as a replacement and not a modification, with a repurchase price of 0. This pronouncement is effective for annual reporting periods beginning after December 15, 2017. The Company adopted this standard on January 1, 2018 and did not have a material impact on the Company's financial statements.

In July 2017, the FASB issued ASU No. 2017-11, Earnings Per Share, Distinguishing Liabilities from Equity and Derivatives and Hedging, which changes the accounting and earnings per share for certain instruments with down round features. The amendments in this ASU are applied using a cumulative-effect adjustment as of the beginning of the fiscal year or retrospective adjustment to each period presented and is effective for annual periods beginning after December 15, 2018, and interim periods within those periods.

On December 22, 2017, the SEC issued Staff Accounting Bulletin ("SAB") 118, which provides guidance on accounting for the tax effects of the Tax Cuts and Jobs Act (the "TCJA"). SAB 118 provides a measurement period that should not extend beyond one year from the enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the TCJA for which the accounting under ASC 740 is complete. To the extent that a company's accounting for certain income tax effects of the TCJA is incomplete but for which they are able to determine a reasonable estimate, it must record a provisional amount in the financial statements. Provisional treatment is proper in light of anticipated additional guidance from various taxing authorities, the SEC, the FASB, and even the Joint Committee on Taxation. If a company cannot determine a provisional amount to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provisions of the tax laws that were in effect immediately before the enactment of the TCJA. The Company has applied this guidance to its consolidated financial statements.

In November 2018, the FASB amended Topic 842, Leases, by issuing ASU No. 2016-02, which requires lessees to recognize leases on-balance sheet and disclose key information about leasing arrangements. Topic 842 with ASU No. 2018-01, Land Easement Practical Expedient for Transition to Topic 842; ASU No. 2018-10, Codification Improvements to Topic 842, Leases; and ASU No. 2018-11, Targeted Improvements. The new standard establishes a right-of-use model (ROU) that requires a lessee to recognize a ROU asset and lease liability on the balance sheet for all leases with a term longer than 12 months. Leases will be classified as finance or operating, with classification affecting the pattern and classification of expense recognition in the income statement. The new standard was effective for us on January 1, 2019, however the Company did not have any leases that met the criteria as established above until July 24, 2019, when the Company entered into a three year lease for its UK office and warehouse for annual rent of £25,536 or GBP:USD using exchange rate close for liability of 1.2287 or \$31,376. An entity may choose to use either (1) its effective date or (2) the beginning of the earliest comparative period presented in the financial statements as its date of initial application. If an entity chooses the second option, the transition requirements for existing leases also apply to leases entered into between the date of initial application and the effective date. The entity must also recast its comparative period financial statements and provide the disclosures required by the new standard for the comparative periods. Consequently, financial information will not be updated, and the disclosures required under the new standard will not be provided for dates and periods before January 1, 2019.

At September 30, 2019, the Company had current and long-term operating lease liabilities of \$27,087 and \$54,479, respectively, and right of use assets of \$84,181.

Other accounting standards that have been issued or proposed by FASB that do not require adoption until a future date are not expected to have a material impact on the consolidated financial statements upon adoption. The Company does not discuss recent pronouncements that are not anticipated to have an impact on or are unrelated to its financial condition, results of operations, cash flows or disclosures.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a smaller reporting company, as defined in Rule 12b-2 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), we are not required to provide the information required by this Item.

#### ITEM 4. CONTROLS AND PROCEDURES

We maintain "disclosure controls and procedures," as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer, to allow timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Under the supervision and with the participation of our management, we conducted an evaluation, as of September 30, 2019, of the effectiveness of the design and operations of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Exchange Act. Based upon our evaluation, our management, including our principal executive officer and principal financial officer, has concluded that, as of September 30, 2019, our disclosure controls and procedures were not effective due to our limited internal audit functions and lack of ability to have multiple levels of transaction review. The Company has been addressing the foregoing deficiency. The Company believes that upgrading its accounting software would remedy the foregoing deficiency and thus has been working on completing such upgrade.

Management is in the process of determining how best to change our current system and implement a more effective system to ensure that information required to be disclosed in this quarterly report on Form 10-Q has been recorded, processed, summarized and reported accurately. Our management intends to develop procedures to address them to the extent possible given limitations in financial and human resources. While management is working on a plan, no assurance can be made at this point that the implementation of such controls and procedures will be completed in a timely manner or that they will be adequate once implemented.

#### **Changes in Internal Controls**

There have been no changes in our internal control over financial reporting during the nine months ended September 30, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II: OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

None.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

There were no unregistered securities sold by us during the nine months ended September 30, 2019 that were not otherwise disclosed by us in a Current Report on Form 8-K.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

#### ITEM 4. MINE SAFETY DISCLOSURE

Not applicable.

#### ITEM 5. OTHER INFORMATION

None.

#### ITEM 6. EXHIBITS

31.1	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.ins 101.sch 101.cal	XBRL Instance Document XBRL Taxonomy Schema Document XBRL Taxonomy Calculation Document
101.def 101.lab 101.pre	XBRL Taxonomy Linkbase Document XBRL Taxonomy Label Linkbase Document XBRL Taxonomy Presentation Linkbase Document

# SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ORBSAT CORP Dated: November 14, 2019

By: /s/ David Phipps

David Phipps Chief Executive Officer and Chairman (principal executive officer)

/s/ Theresa Carlise
Chief Financial Officer, Treasurer and Secretary
(principal financial officer and principal accounting officer)

#### CERTIFICATIONS

- I, David Phipps, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Orbsat Corp for the quarter ended September 30, 2019;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2019

/s/ David Phipps
David Phipps
Chief Executive Officer
(principal executive officer)

#### CERTIFICATIONS

- I, Theresa Carlise, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Orbsat Corp for the quarter ended September 30, 2019;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2019

/s/ Theresa Carlise
Theresa Carlise
Chief Financial Officer

(principal financial officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Orbsat Corp (the "Company") on Form 10-Q for the fiscal period ended September 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David Phipps, Chief Executive Officer of the Company, and I, Theresa Carlise, Chief Financial Officer of the Company, duly certify pursuant to 18 U.S.C. section 1350 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results operations of the Company.

Dated: November 14, 2019

By: /s/ David Phipps

David Phipps Chief Executive Officer (principal executive officer)

/s/ Theresa Carlise

Theresa Carlise Chief Financial Officer (principal financial officer)

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.